

GO-ERP™

simple faster better

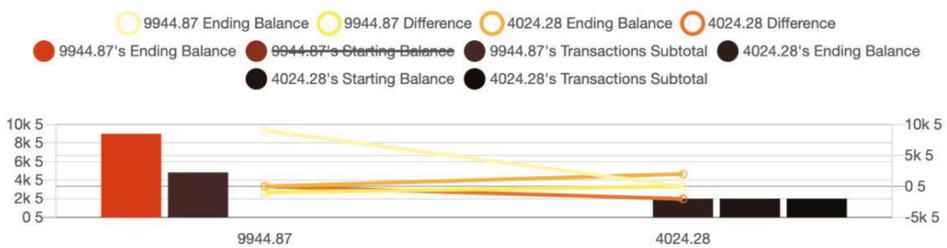
GO-ERP™ Orders / Purchases Inventory Invoicing Calendar Support Org chart Contacts HR requests Media Meetings Rooms FAQ Chat More ABCD John Doe

Dashboard

Date Filter

245.6k	245.6k	70.6k	5	0
Deals	In Progress	lost	Status Client	Attendance

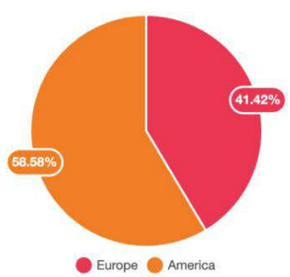
Top 5 Customer In Progress



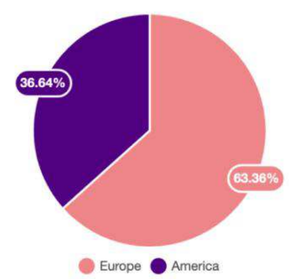
Top 5 Customer Deal

Customer	Expected Revenue
Gemini Furniture	19800
Azure Interior	15000
Deco Addict	13000

SoW Deal by Sales Team



SoW Deal by Sales Team



Lead by Sale Team

Top 3 Lost Reason

INTRODUCTION

Enterprise Resource Planning (ERP) is one of the most in **demand management systems** for processing the **routine transactions of a business organization**. It uses ERP software along with **cloud technologies** in processing the inflow of the data. It processes the voluminous data and presents it in the required format for **easy comprehension and decision making process**. It saves a lot of time and manpower and enhances the **productivity of the organization.**

ERP processes the data **seamlessly and keeps it updated regularly**. As the database management system is updated continuously, it makes it more **transparent with the updated data.** The latest data is the most precious thing for people both inside and outside the organization.



Benefits:

- Effective control over **operational expenditure**
- Minimizing the **administrative expenditure**
- **Seamless workflow**
- **Excellent Analytical data** at finger tips
- Improved **Productivity**
- Excellent **Customer Relations**
- Improved **Collaboration**
- Better **management of risks**
- Strict adherence to **security policies**
- Efficient management of the **resources and employees**
- Excellent **delivery mechanism**

TYPES OF ERPS

We provide three different types of ERP software that can help your organization in different ways

Custom ERP

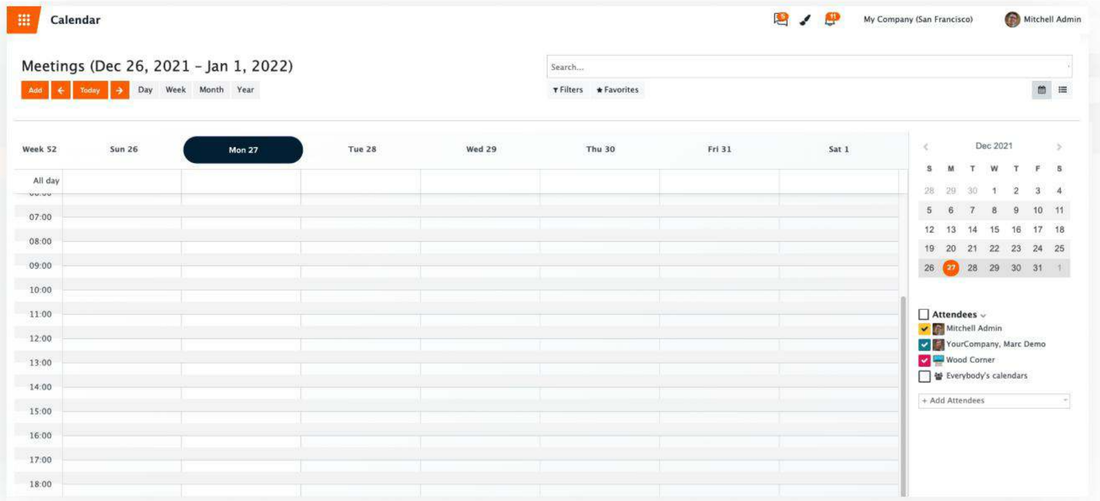
Experience the next level of organizational efficiency with our comprehensive ERP.

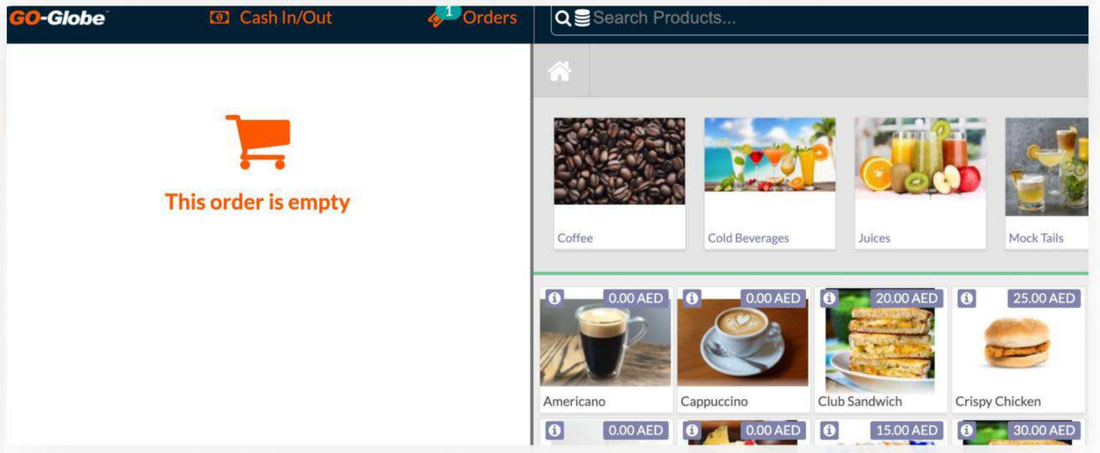
Odoo ERP Sales, Productivity, Operations

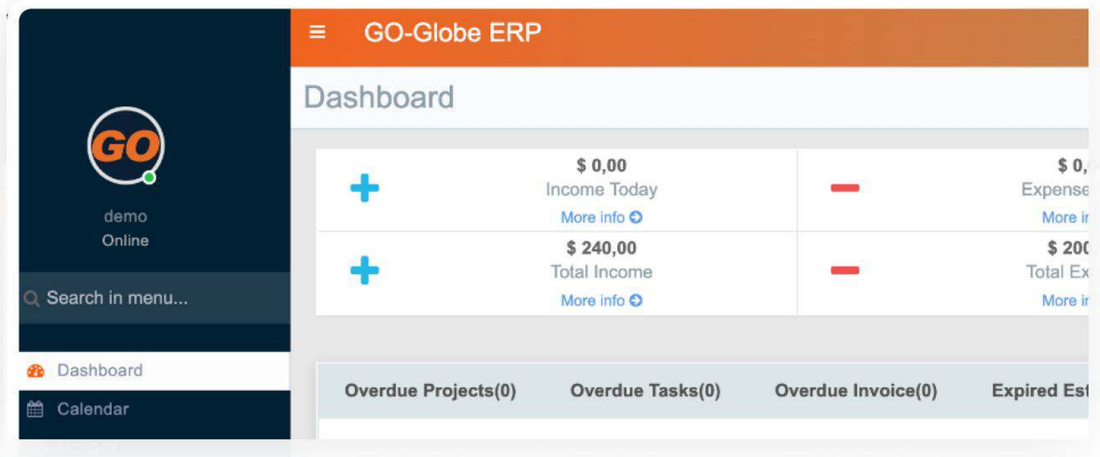
Odoo's ERP efficiently streamline all your business operations across multiple departments.

Fatoora ERP

Fatoora is one of the smartest & reliable e-invoicing software for businesses & customers in Saudi Arabia to mitigate the challenges in traditional invoicing. Its features include ZATCA compliance. Fatoora helps to generate real-time B2C invoices to increase efficiency.







CUSTOM ERP

Experience the next level of organizational efficiency with our comprehensive ERP.

- **Sales**

  Enhance sales capabilities with functionalities beyond core order management.

- **Stock**

  This module manages all aspects of inventory, including creating and managing stock lists, generating reports.

- **Payrol**

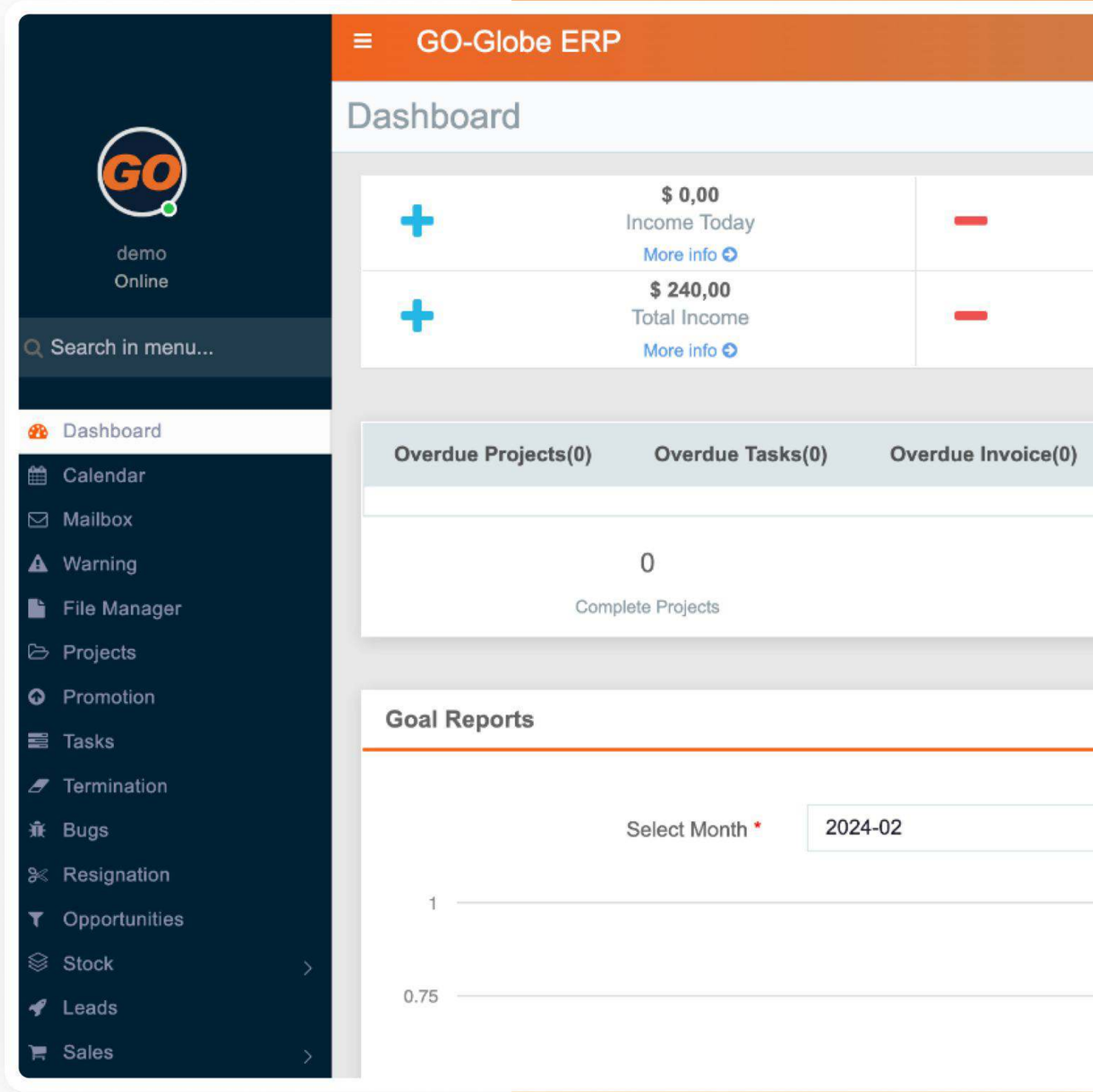
  Lets you manage payrolls without any hassle.

- **Attendance**

  You can manage and easily understand the attendance of your employees using this module.

- **Reporting**

  Create detailed reports on business areas like finances, sales, inventory, employee attendance, and recruitment.



ODOO ERP

Odoo covers all your company needs CRM, eCommerce, accounting, inventory, point of sale, project management

Point of sale

Efficiently process customer transactions, including sales registration, cash handling, different payment methods and receipt printing

Inventory

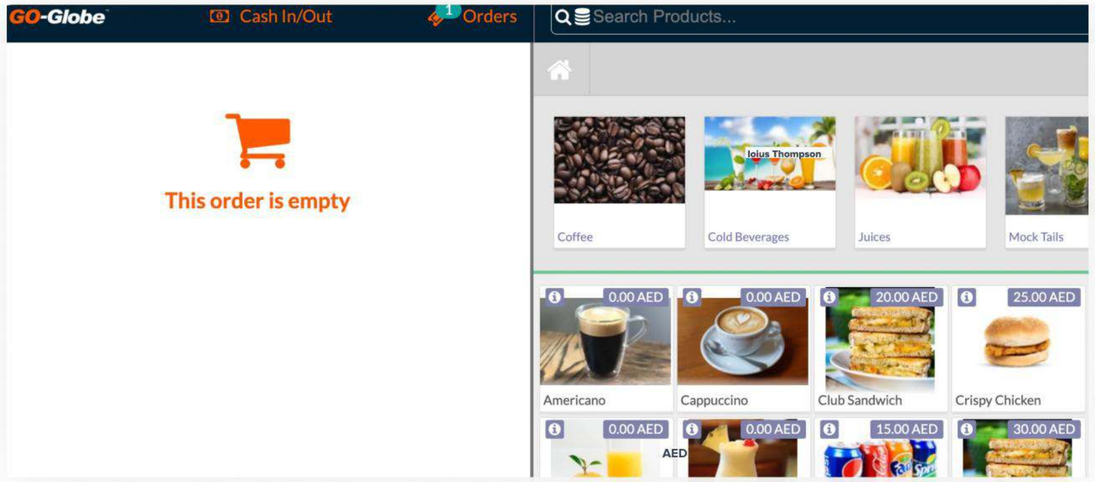
Perform inventory transfers, product replenishment, inventory adjustments, manage product scrapping, and schedule automated inventory tasks.

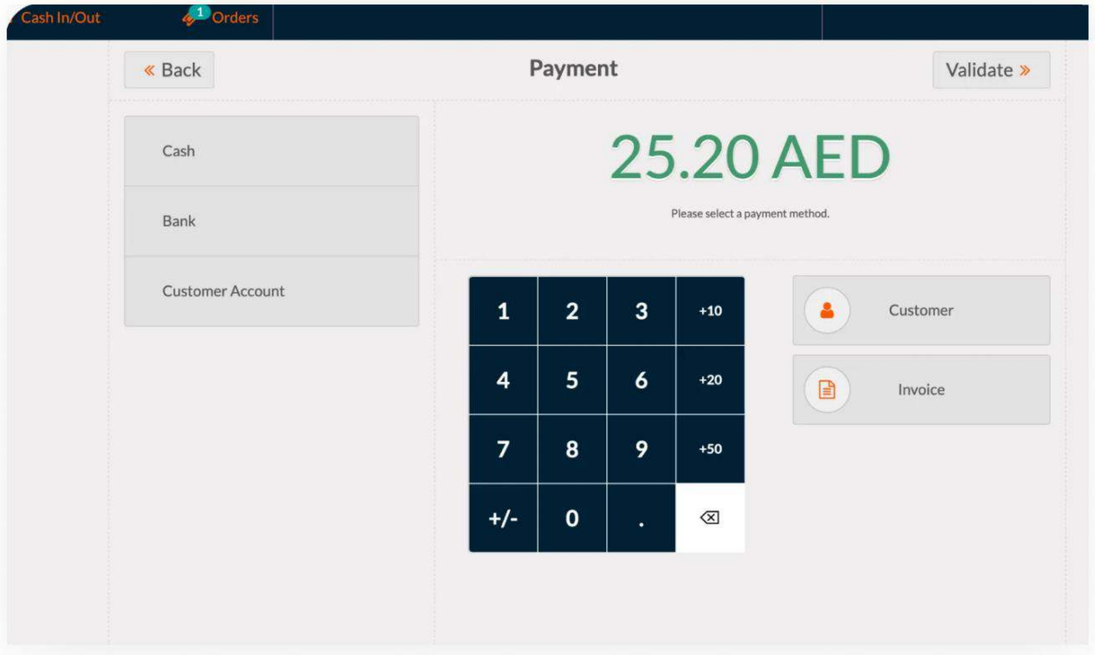
Invoicing

Create custom invoices with detailed product breakdowns tax calculations, Issue credit notes, manage cash flow, Manage various financial aspects of the business.

Accounting

Extend accounting features beyond core functionalities for more complex financial management.





FATOORA ERP

Fatoora is one of the smartest & reliable e-invoicing software to mitigate the challenges in traditional invoicing.

- **ZATCA Compliant**

  All invoicing transactions are done through the same invoicing system and meets ZATCA compliance

- **E-invoicing**

  A user-friendly approach to manage current invoicing processes efficiently

- **Realtime Invoice**

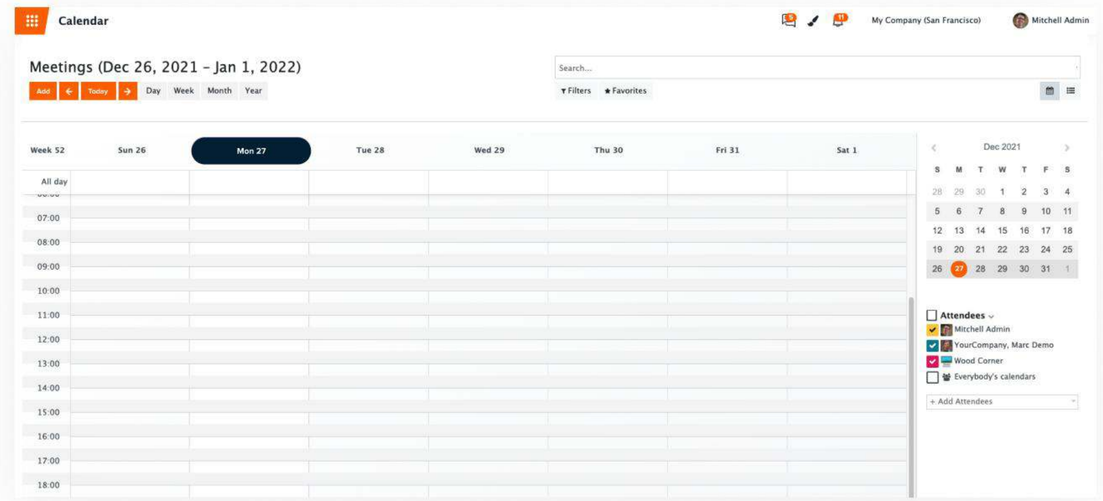
  Tracking transactions effectively in real-time with B2C and B2C invoicing software

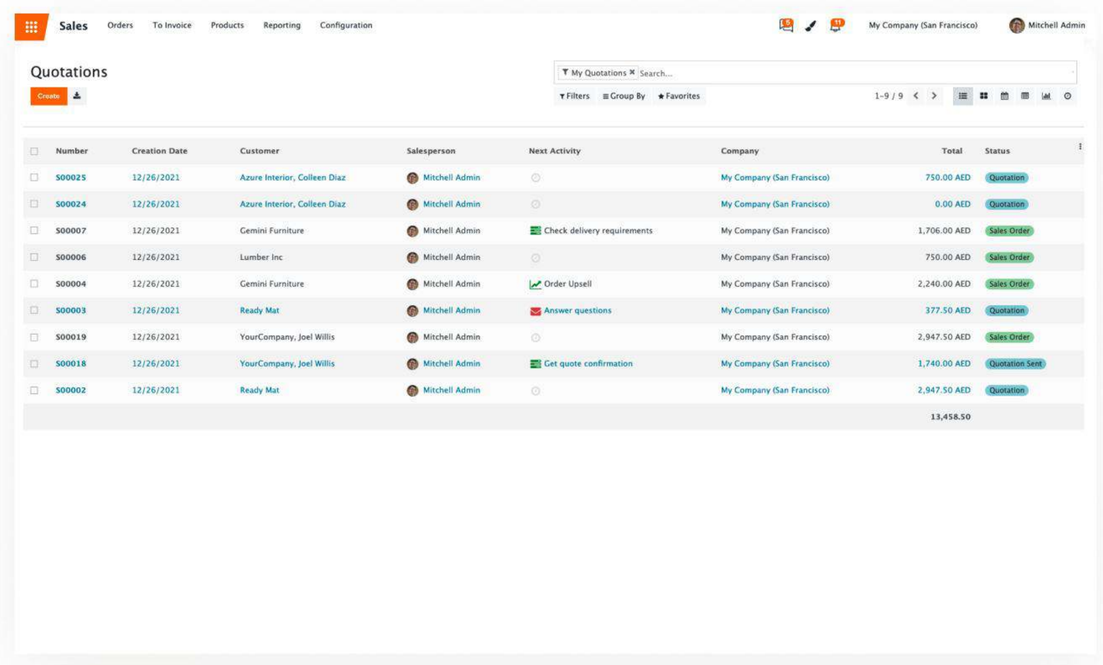
- **Store and Print QR Code Embedded Invoices**

  Integrating QR code into your invoice to speed up the payments and reduce security risks

- **Integration**

  Seamless integration of e-invoicing into the existing ERP systems





DASHBOARD

The dashboard is the most vital tool for any business organization to monitor the day to day business operations

Dashboard Tells Everything

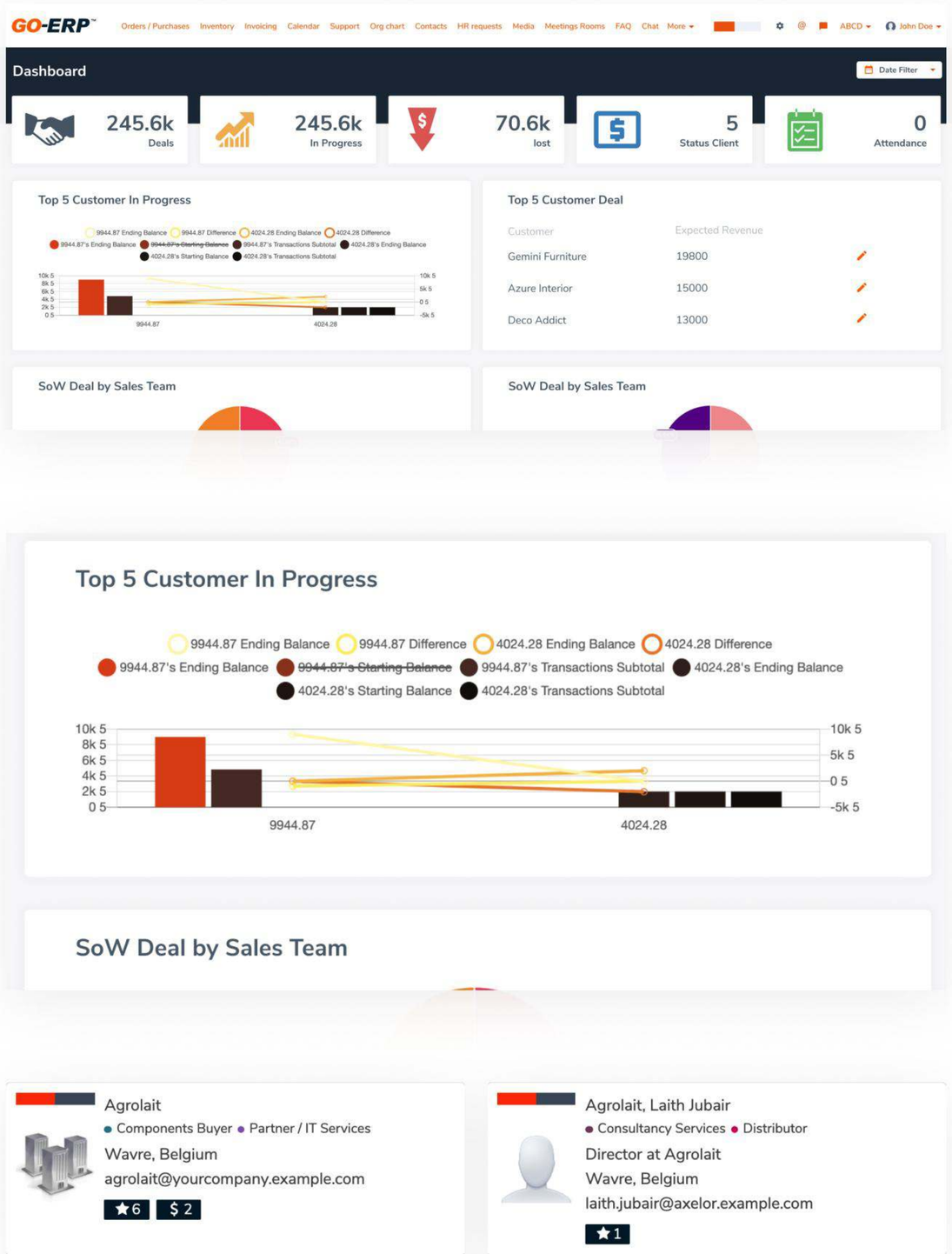
A quick glance at the dashboard reveals many things about the business at any point of time. Visual representation of the data in the form of charts and diagrams makes it easy to understand the complex data. Different types of diagrams and charts like pie charts, vertical bar charts and horizontal bar charts communicate the data effectively.

Easy Book keeping

Every electronic transaction gets recorded in the accounts books of the firm automatically. You can save a lot of time and money and need not employ any accountant. Thus, it saves manpower and reduces the cost of overheads.

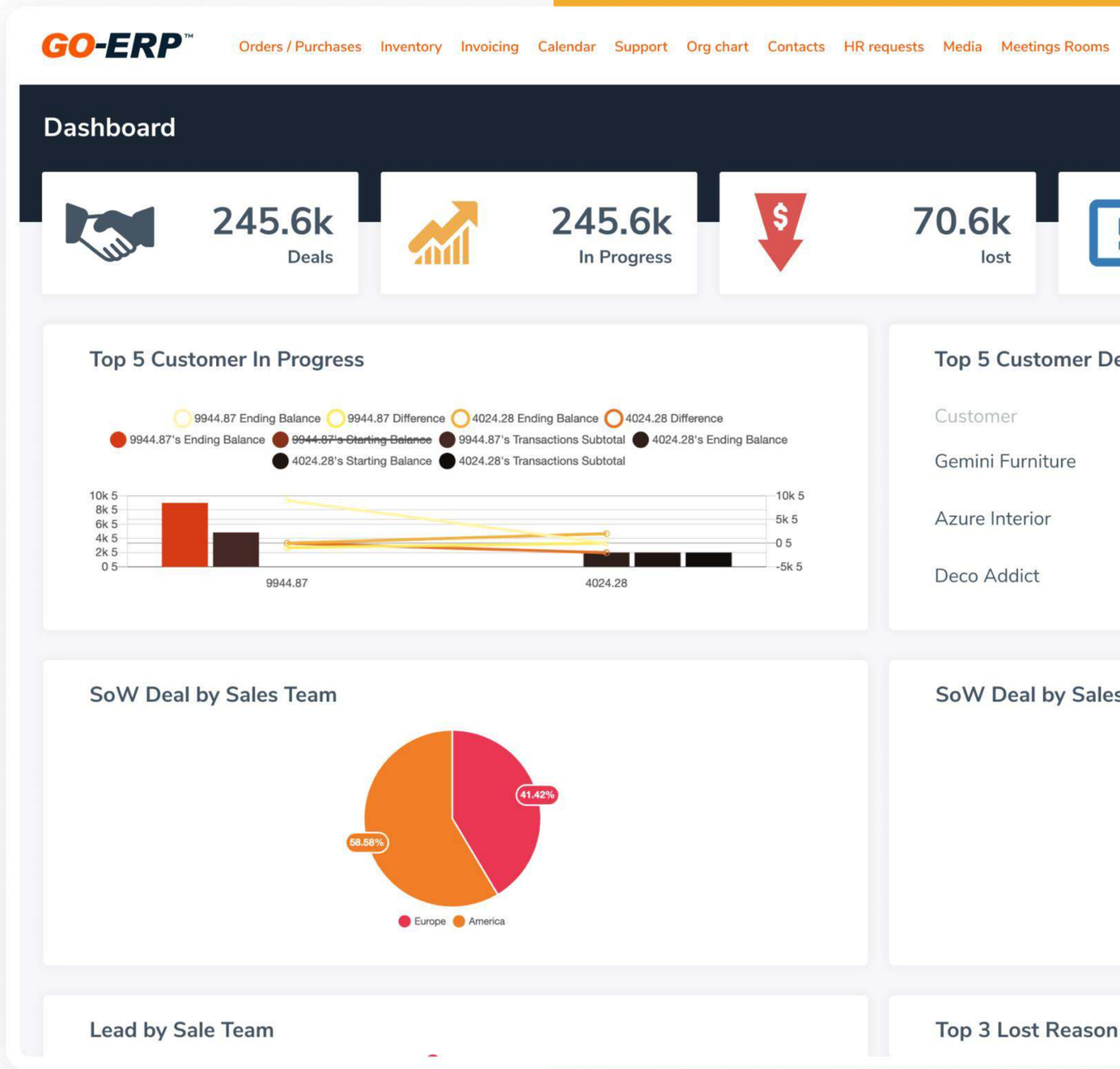
Convert Quotations into Invoices

The ERP solutions provide multiple features to make your business documentation easy. It generates invoices from the quotations with a mouse click.



SALES

Analysis of the data is **easy and quick** with the installation of the ERP solutions. Within a few seconds, you can generate the required data in the required format for **analysis and decision making.**



QUOTATIONS/INVOICES

With a little effort, you can easily convert quotations into invoices

Procedure payment method

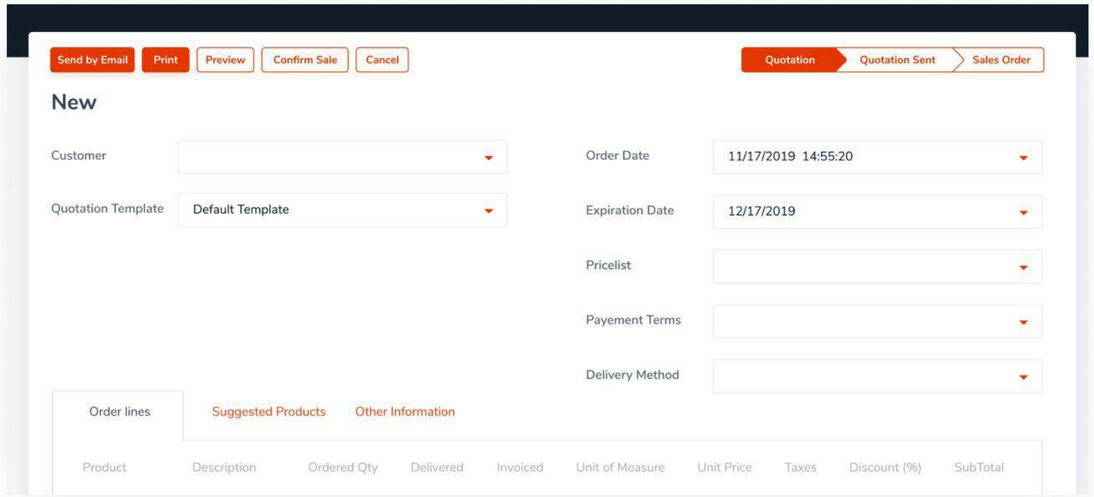
Use automated payment systems such as Buckaroo, PayPal, Adyen and Authorize.net. By using default reminders, you no longer have to be distressed with sending reminders and following messages. You are paid without any pressure or delay through the billing system tailored specifically for your use

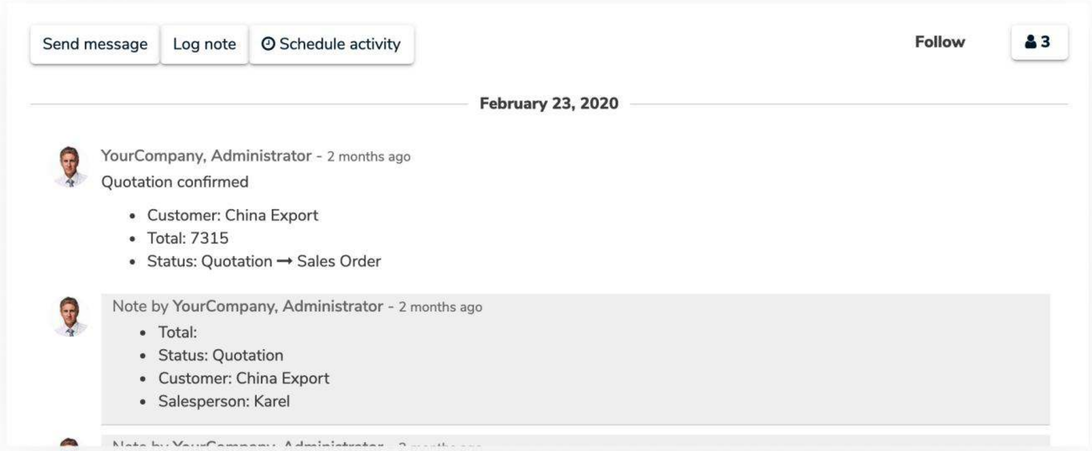
Computerized Accounting and record keeping

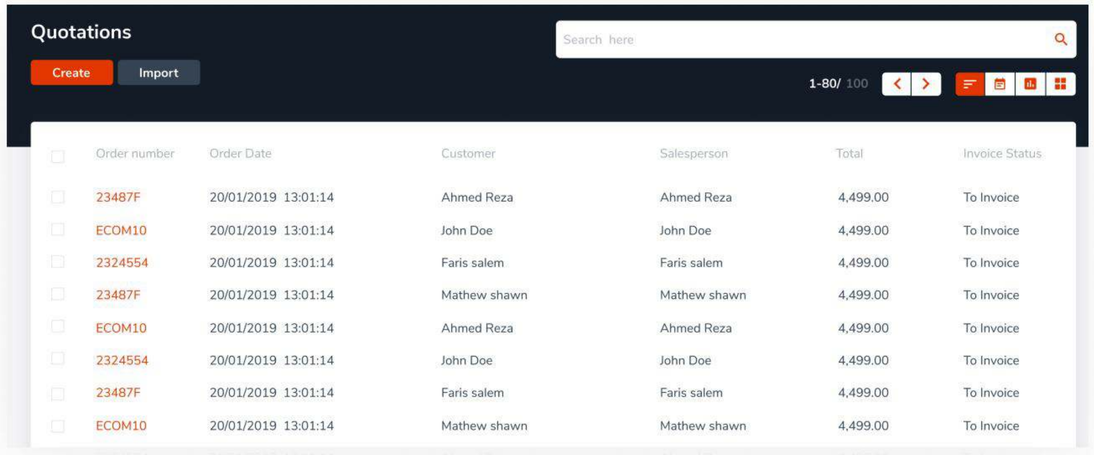
Get a simplified accounting process that enables you to keep tabs on your invoice drafts, payments and unpaid bills. A simplified and computerized payment system will automatically track all incoming and outgoing financial transactions occurring in your bank account.

Custom analysis

Review your invoices and sales with bespoke dashboards. Access relevant information and make sales evaluation easily.







ORDERING PROCESS SYSTEM

You can ensure accurate product and order management with minimal effort

Categorize Products

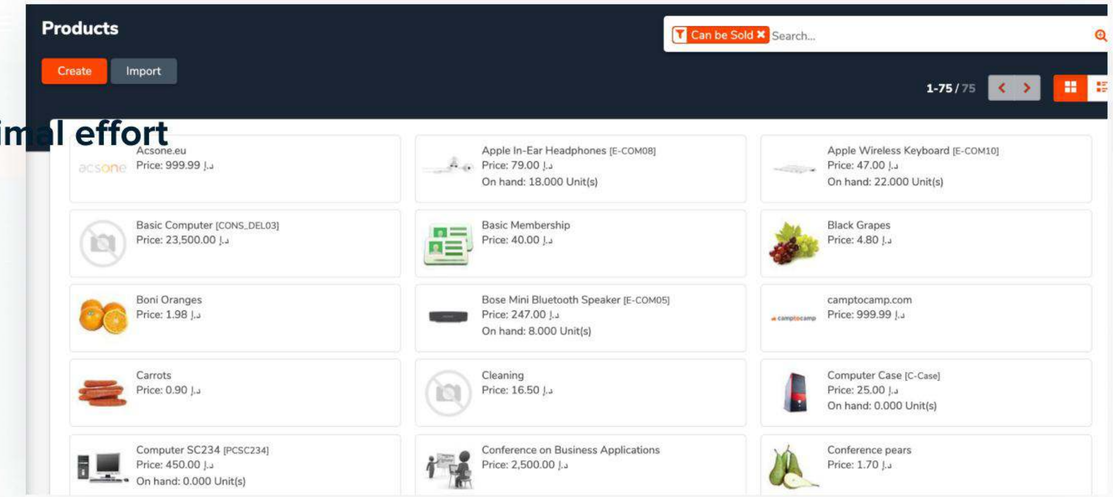
Categorize your products in such a way that it is easy for the potential buyers to choose from the list of products by simply checking in the check box. Simple ways attract the customers and they place orders easily. Selecting and buying should be an easy process.

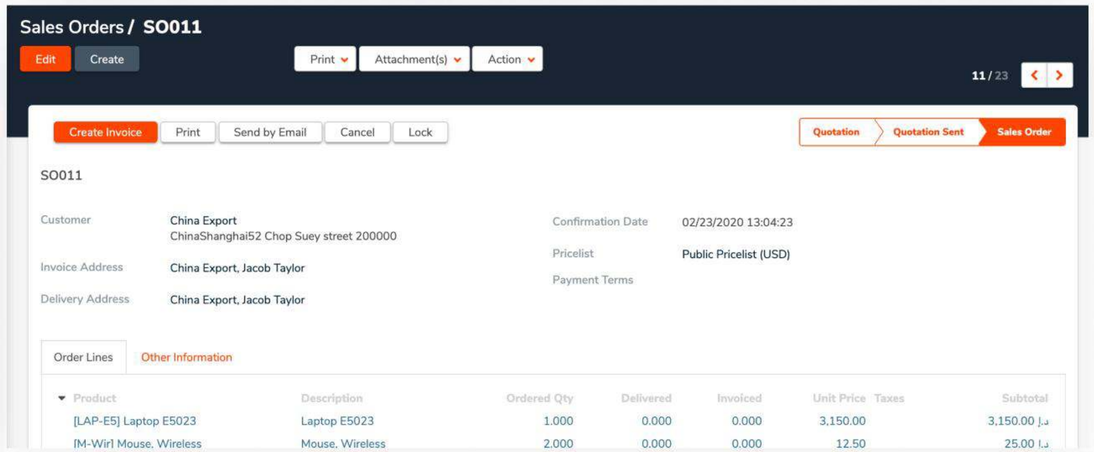
Choose Product Templates

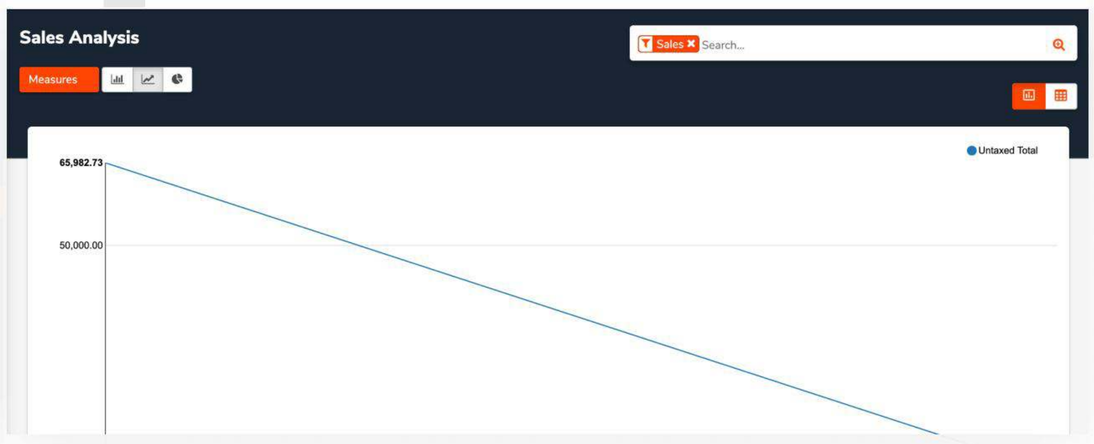
Creating a template for each of your products is a great marketing idea. It ensures to keep all the relevant information about a product at one place. You have a good number of options in choosing the template that works best for your business. Moreover, it attracts customers.

Restrict the Access

Access to the products / services can be restricted. Only the customers who have signed into the portal can have access to your products / services. They have access to them with easy to purchase and payment options. Any authorized person in the organization can have access to it to make changes to the list.





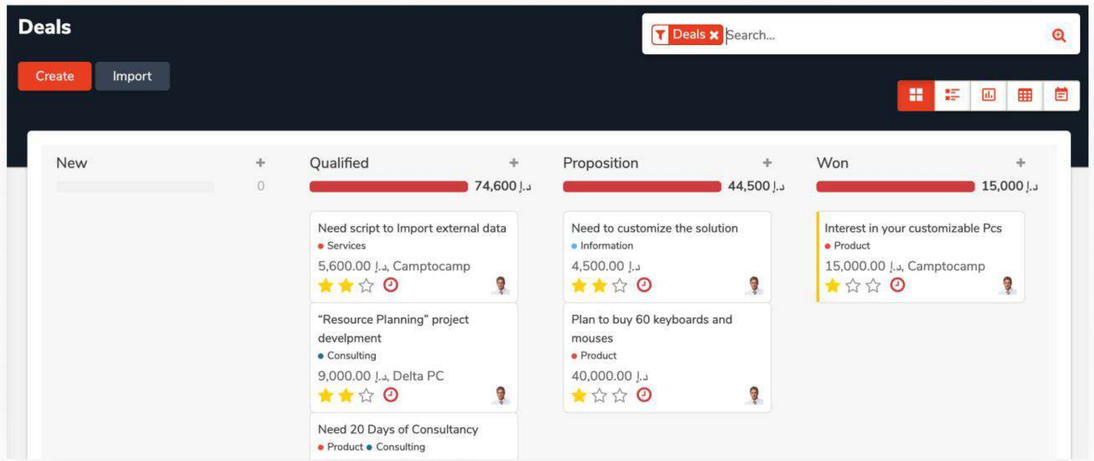


CUSTOMER RELATIONSHIP MANAGEMENT

Use actionable data to make better decisions.

Procedure payment method

Schedule activities based on your sales scripts: calls, meetings, mailing, and quotations. Get all the information you need, directly on the opportunity: website pages viewed, mail received, etc.

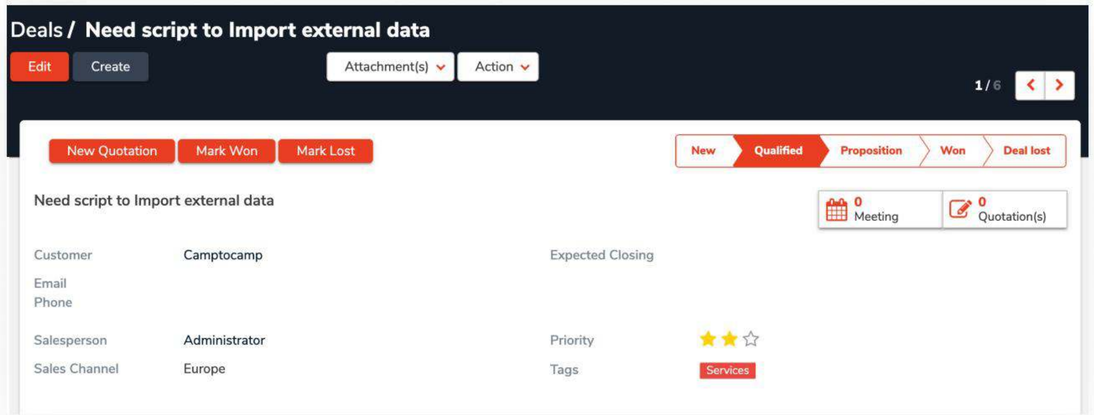


Real-time overview

Easily review your performances & next activities.

Know exactly how you perform compared to your monthly targets.

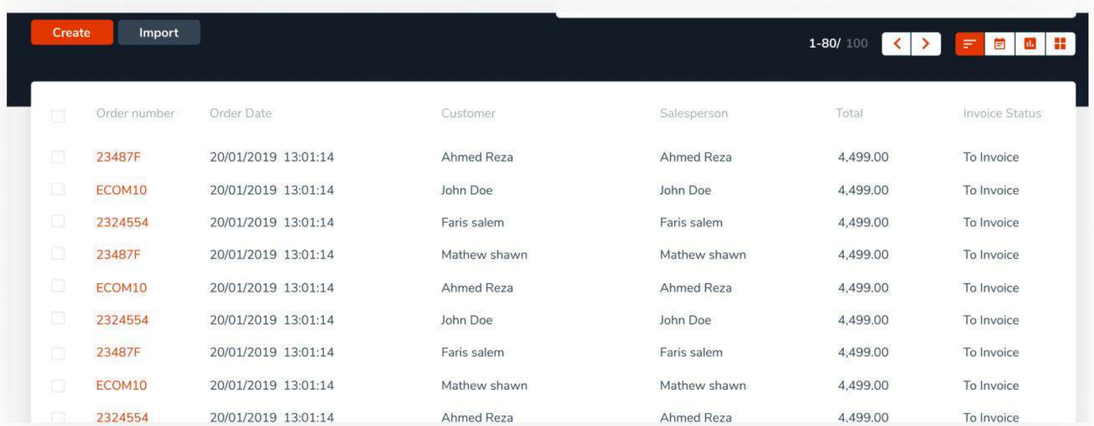
Organize your work based on your scheduled next actions.



Stay connected to your customers

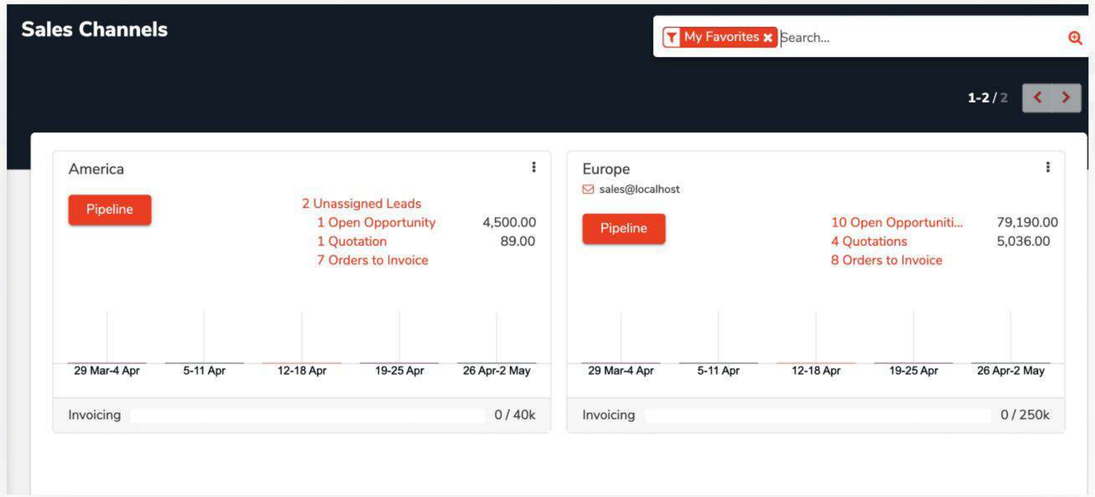
Get a quick overview of what's going on in your team.

See when a colleague logs a call or sends a quote. Share ideas and files in real-time and catch-up on things you missed when you were away.



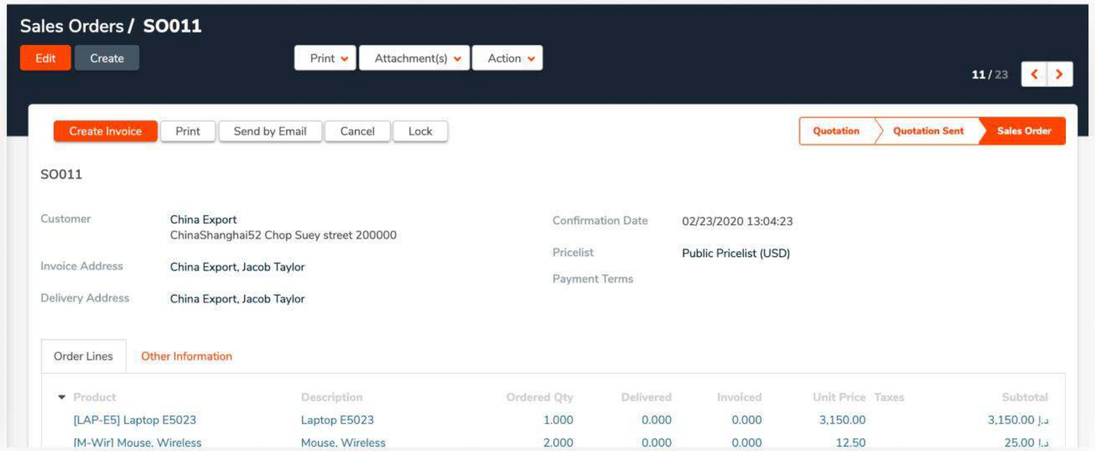
Efficient business process

Help your team stay productive by defining and building efficient processes for your business. A CRM can help you ensure that standards are followed while processes are executed. Make sure your sales team's time is spent on closing deals and not wasted on mundane tasks by automating routine activities.



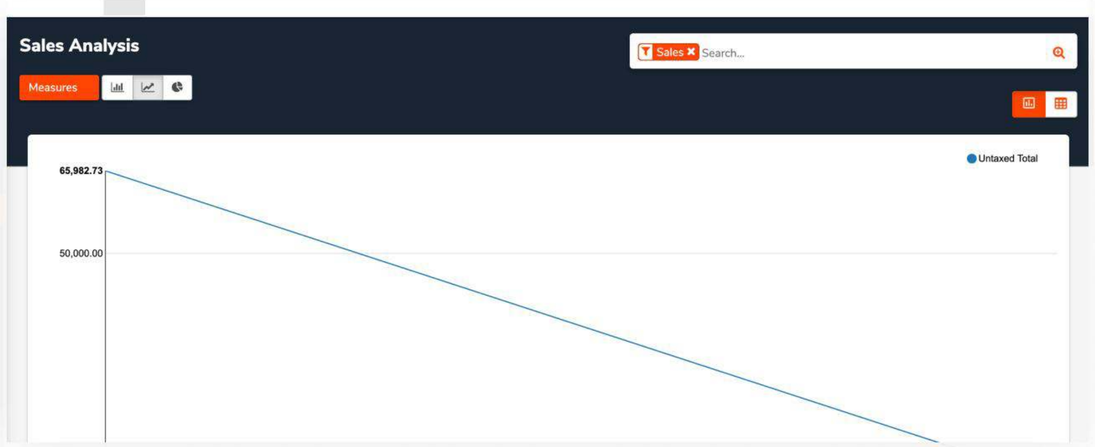
Tactical decision-making

Accurate data from across your organization helps keep your decision makers informed, so they can react to market trends with better decisions. Detailed reports will show how your teams are performing and where there's room for improvement.



Boost sales

A CRM can help you identify, nurture, and follow up on quality leads. This means that you don't waste time and resources on a prospect that probably won't become a customer. Combined with a reduced sales cycle, you can guide more leads more efficiently and convert them to happy customers in a considerably shorter time.

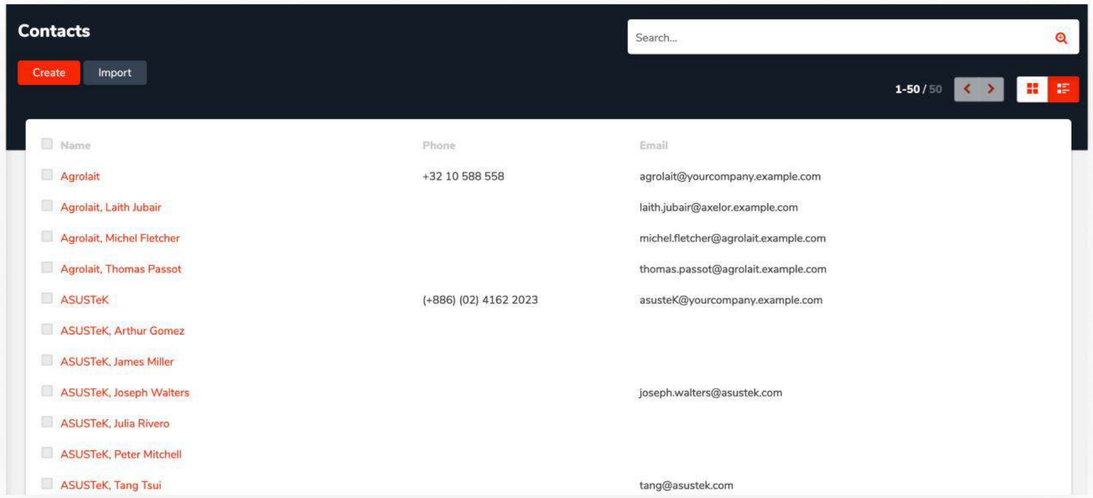


CONTACT MANAGMENT

Get all the personal details you need

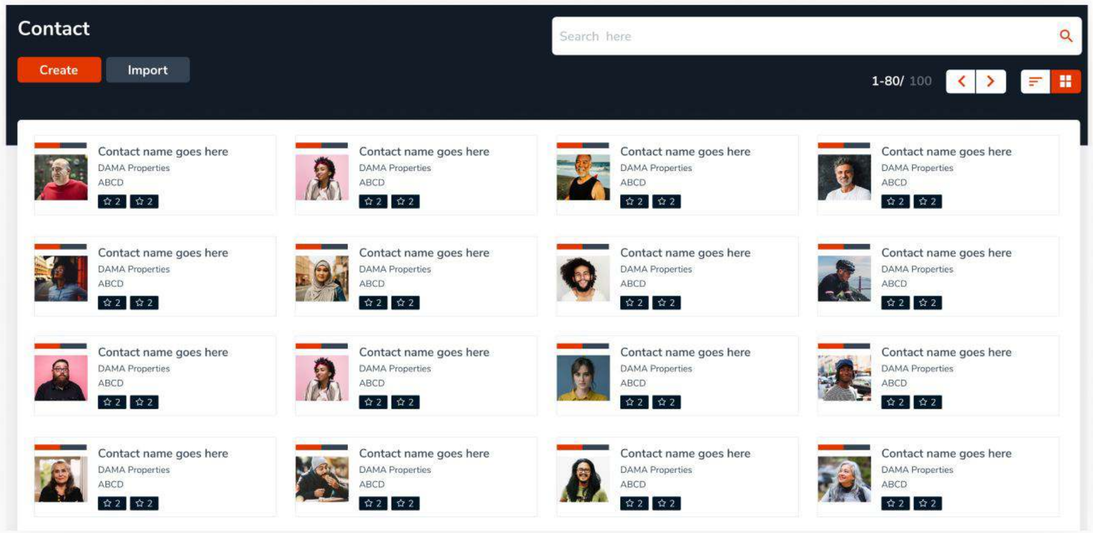
Quick review of all appointments

Stay updated on your meetings, forward invitations and other additional information. You can link all these using Google Calendar.



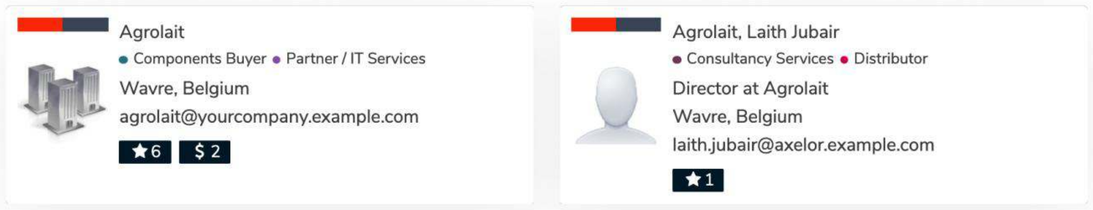
Quick accessibility of contacts

Using a top-grade filter system, you can sort out your needed data within seconds. Using a more systematic concept, you can categorize contacts based on key pointers such as; by company role, by country, or the manager of the account.



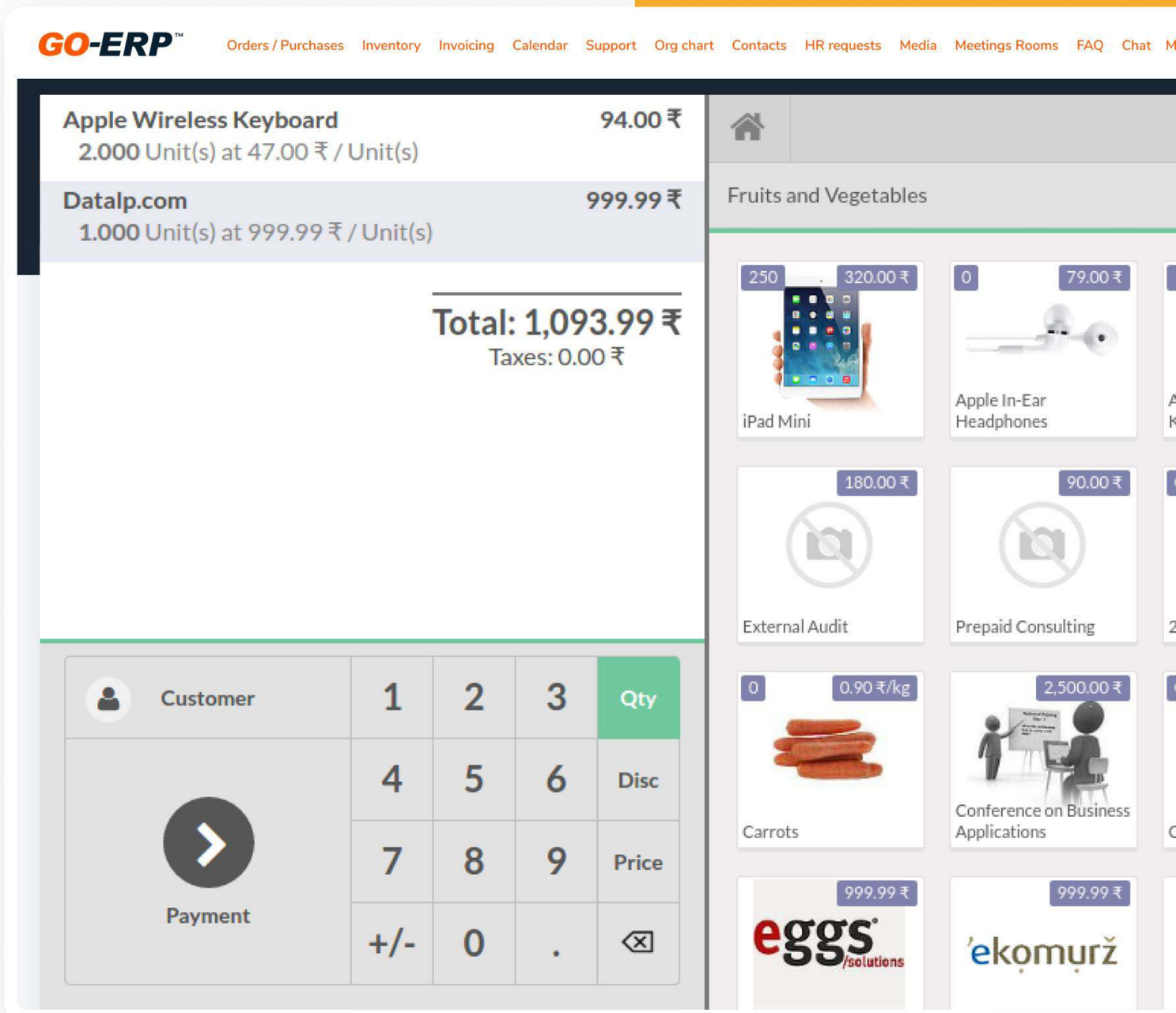
Keep tabs on all business transactions

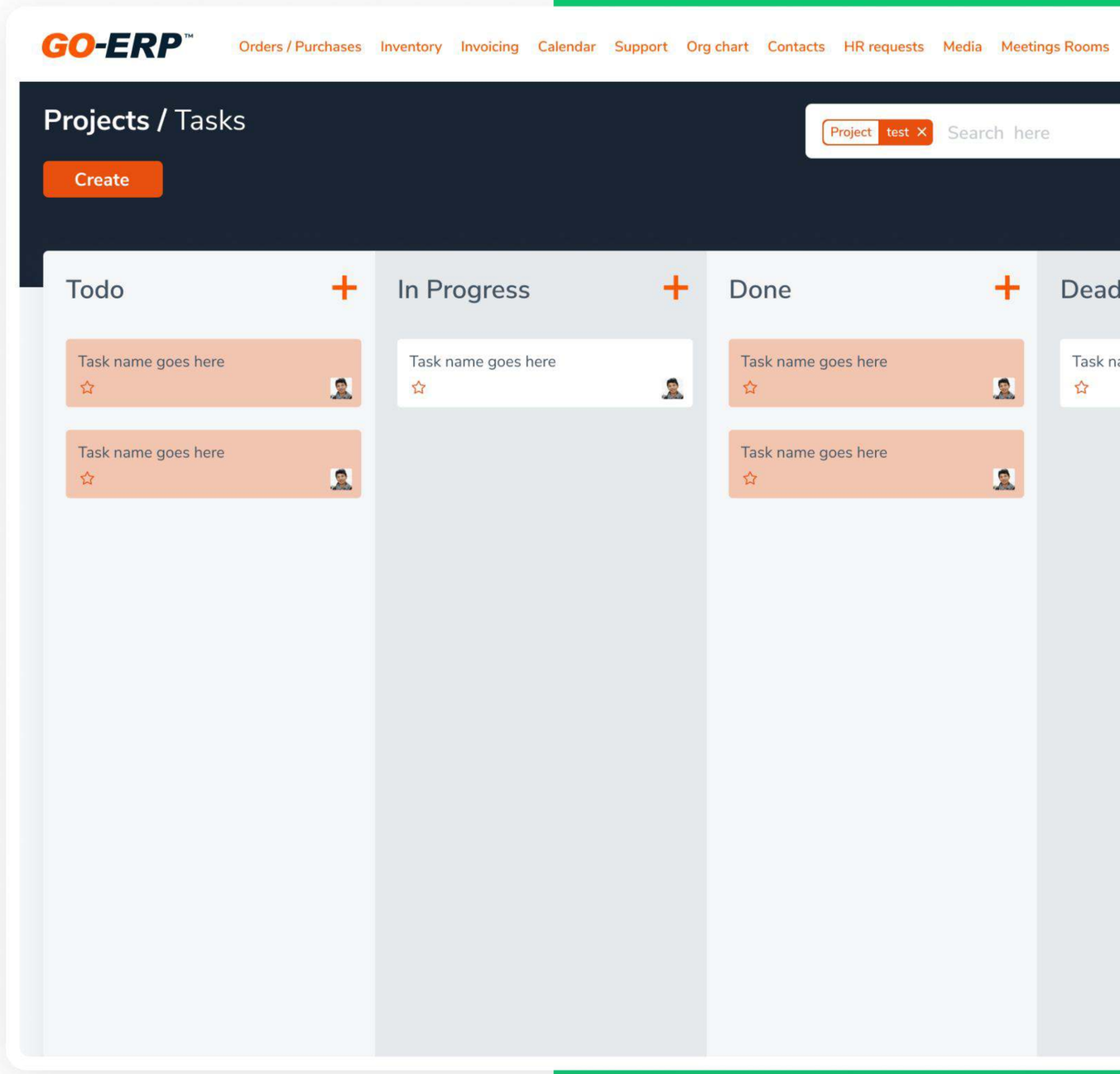
With just a few clicks, you can access all your quotation requests, purchase and sales orders, all for your supplier to your end as a user. Get access to your customer history, including overdue balances and total invoices.



OTHER MODULES

- Accounting
- Expenses
- Point of Sale (POS)





PRODUCTIVITY

With the ERP solutions, it is **easy to visualize** the entire project along with its multiple processes and systems. Through **interactive graphs and diagrams**, it is easy to know the **progress of the project**, the critical factors, and the different processes it is yet to complete.

PROJECT MANAGEMENT

Complete work management project module with relevant tasks

Forecast the Future Requirements

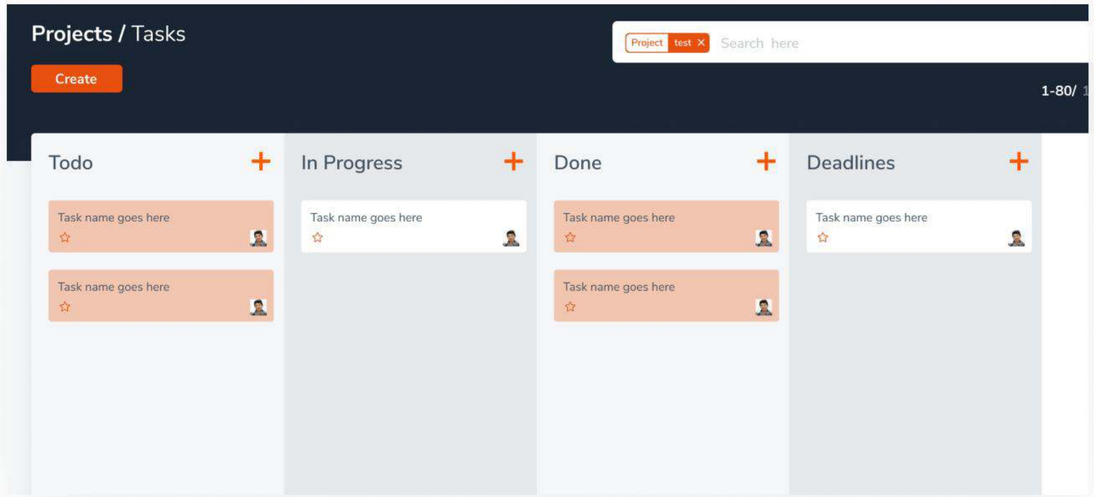
Effective project management depends upon the ability of the leadership in foreseeing the future and predicting things that may happen during the course of the project. Getting ready for the future requirements is a hallmark of effective project manager.

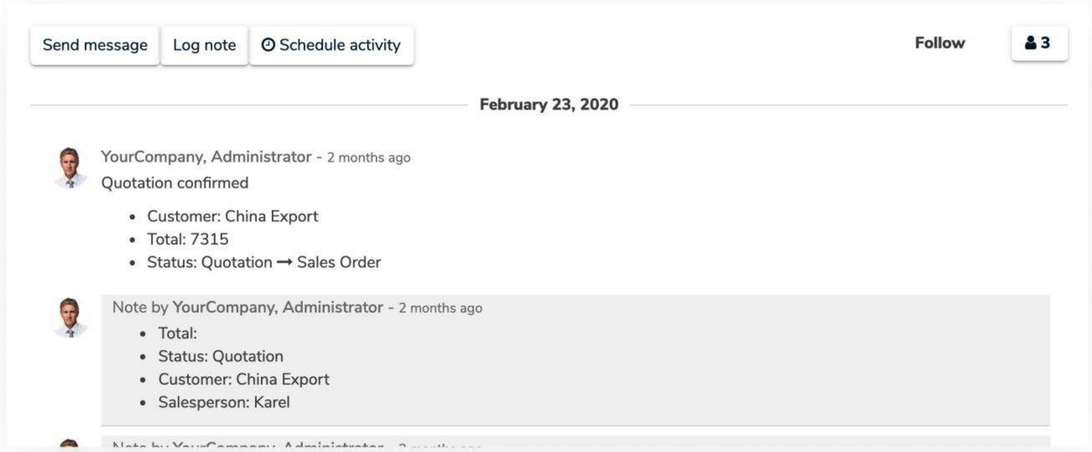
Anticipate Challenges in Advance

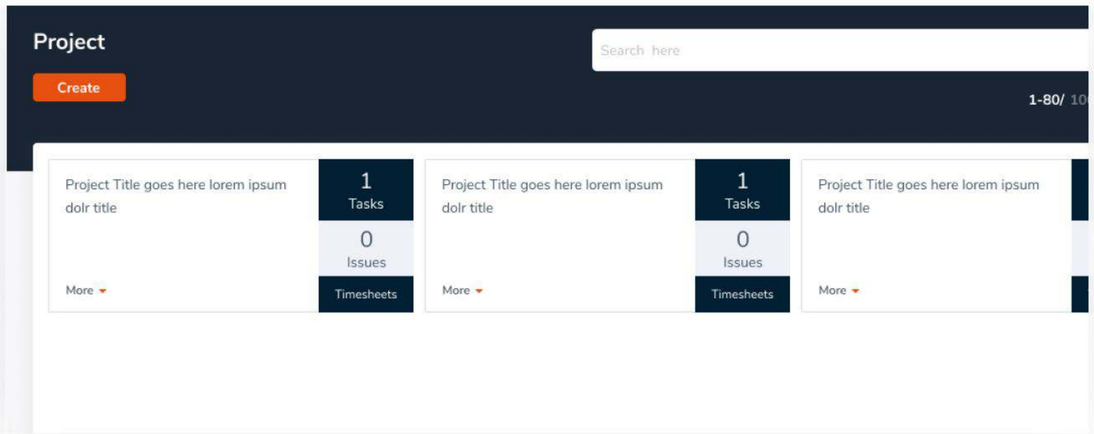
In addition to foreseeing the future requirements, it is essential to anticipate the challenges the project may face in future. Planning in advance for the future challenges ensures project completion within the given time, without any delays and escalation of project costs.

Coordinate the Team Effectively

Coordinating the workforce is one of the major challenges of a large organization. The software ensures easy coordination of all the stakeholders in a project. Follow up actions are easy to make and unnecessary delays and bottlenecks in communication can be effectively avoided.







DOCUMENT MANAGEMENT SYSTEM

ERP takes care of all Your Business Documents at one Place

Seamless Work

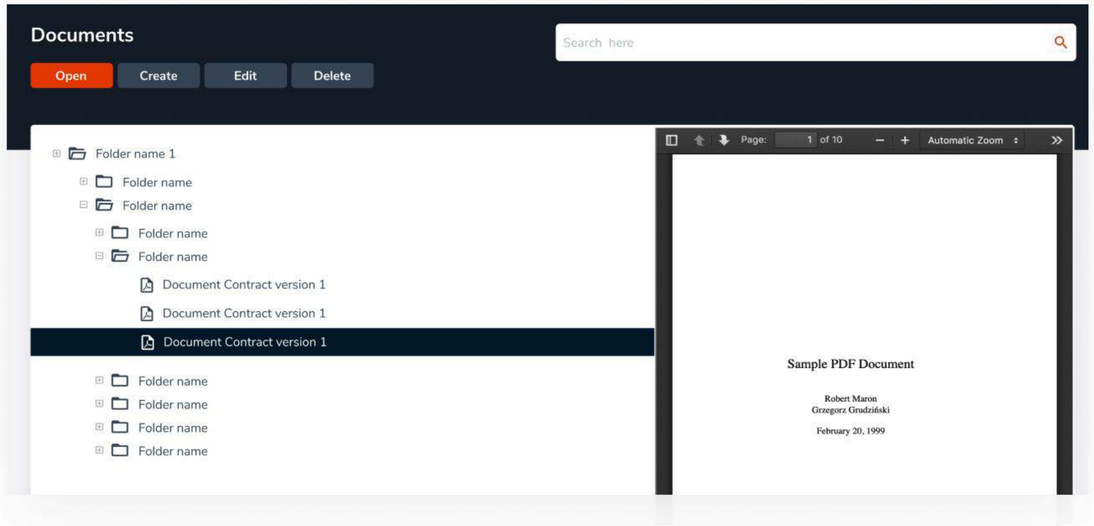
ERP allows your organization to work seamlessly without any bottlenecks. Timely communication of the important updates plays a vital role in building a thriving business. It takes care of all the requirements documentation perfectly.

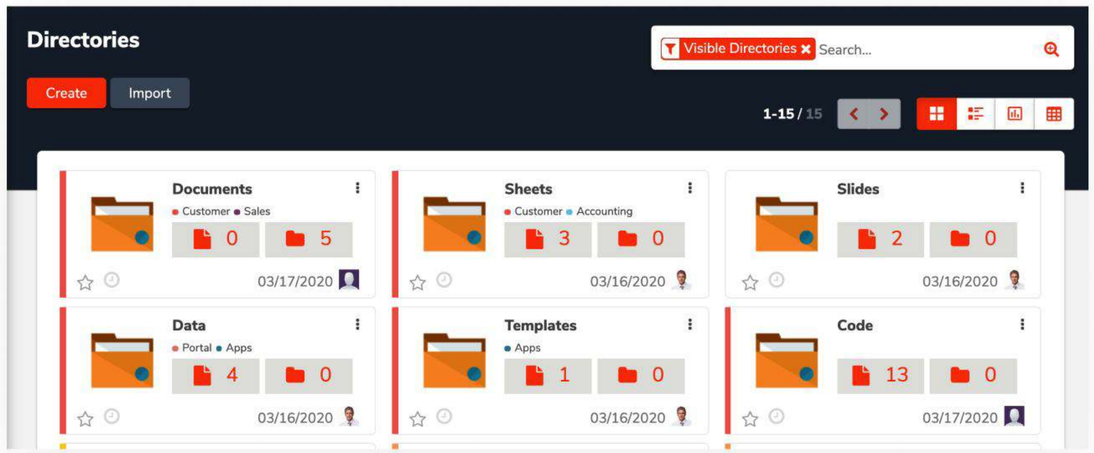
Sharing Documents

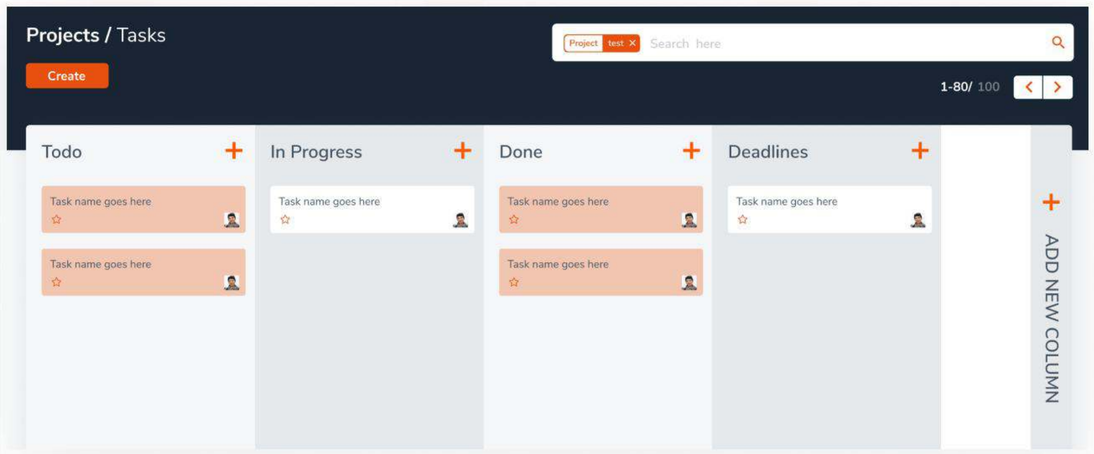
Sharing important documents with your clients and customers has never been so easy. ERP ensures safe and easy sharing of the documents.

Storing Documents

Keeping the most vital documents in safety is a huge concern of many business organizations. Storing the documents in the electronic format ensures not only greater safety to the document but also immediate access to them whenever necessary.
ERP also ensures separating the documents in batches and storing them in different folders for easy access.







MEDIA MANAGEMENT

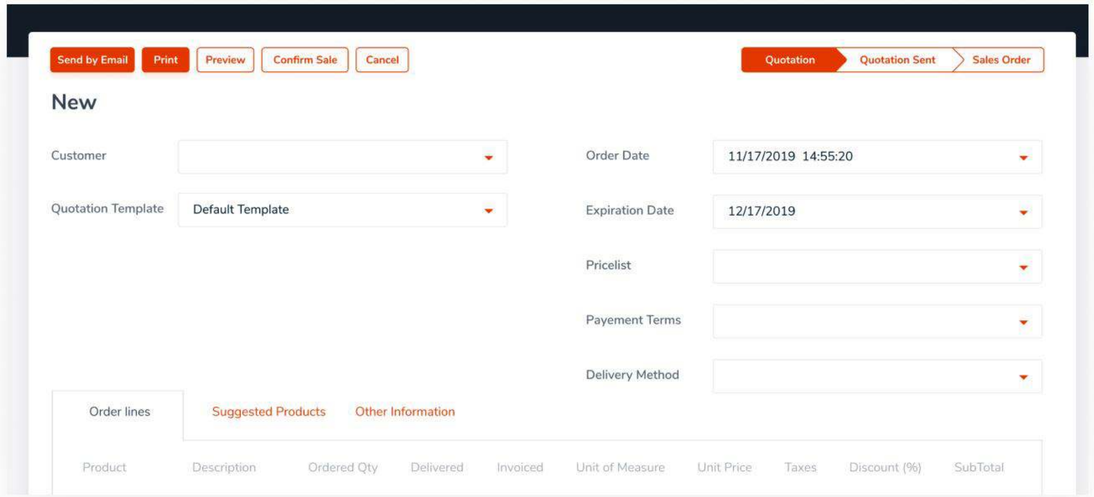
Follow the news and provide your members with feeds

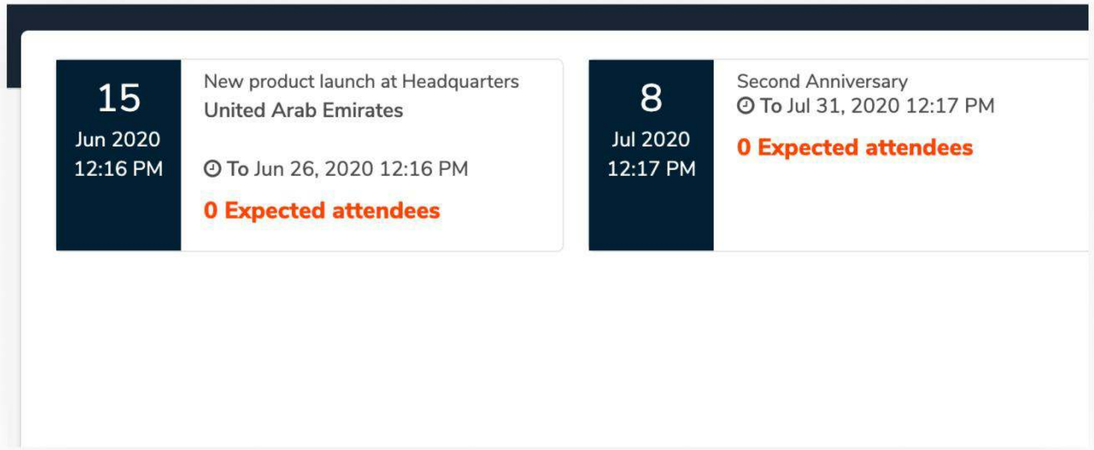
Share the Latest News/ Blog

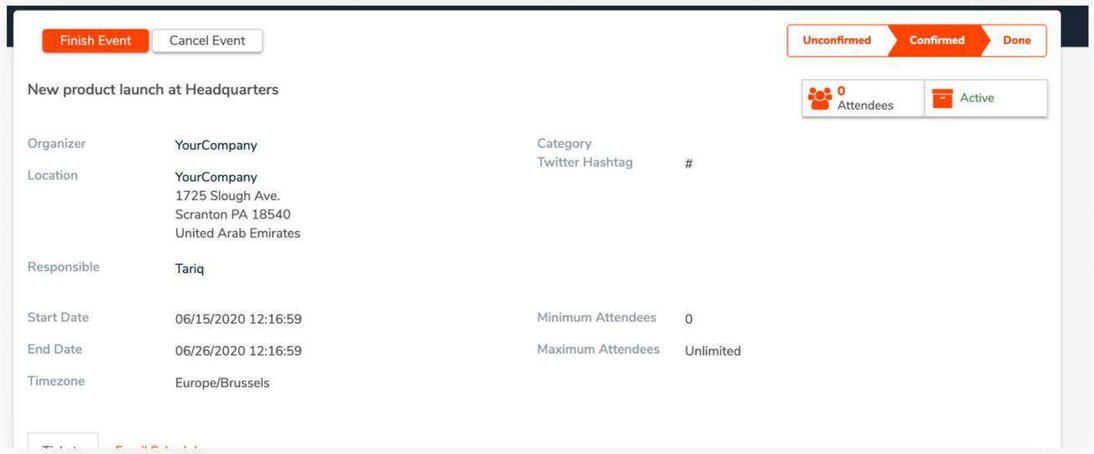
Latest happenings in the company and the news related to the company can be shared easily. It is easy to share the latest blog articles of the company with all the employees and the stakeholders.

Improve the Number of Subscribers

Every business needs effective marketing and visibility in the market for attracting new customers. Maintaining a good rapport with the existing and potential customers plays a key role in improving business.







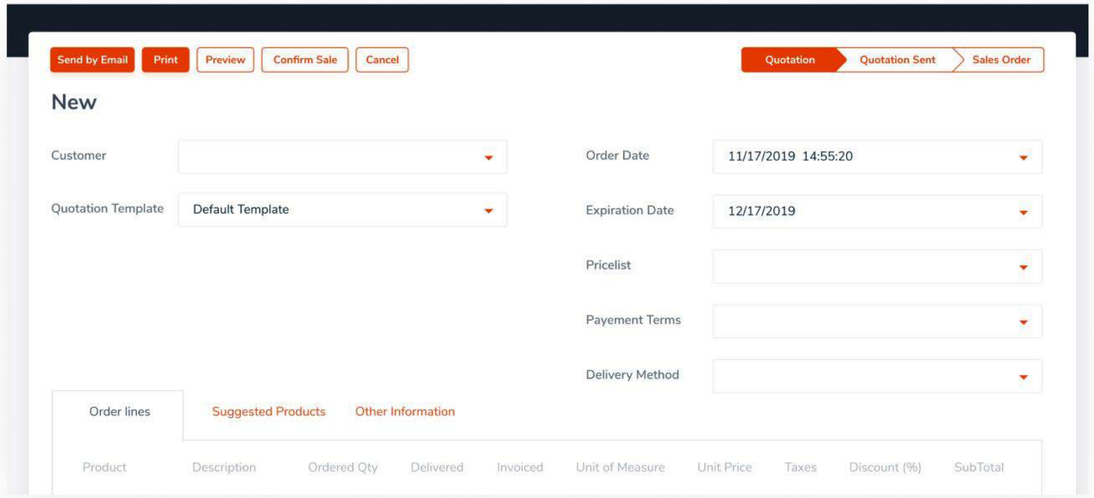
MEDIA

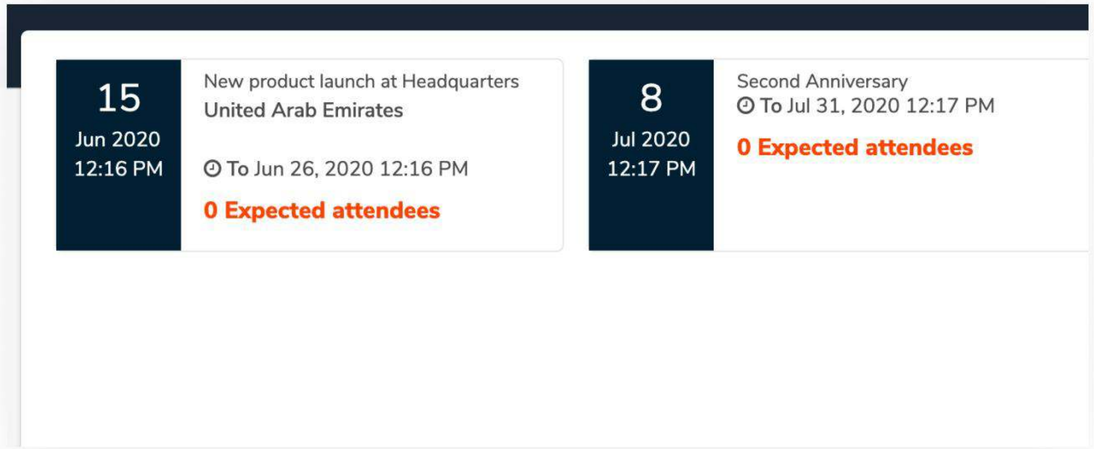
Follow the news and provide your members with feeds

Manage Content Marketing

GO-ERP Blog provides you with the latest content about the business. Blogging about your business is made very easy. With the attractive layout and visuals, you can publish blogs at frequent intervals.

Just complete the space provided for information and drag the visuals and images you like to your blog. Your blog will be ready in a few minutes.

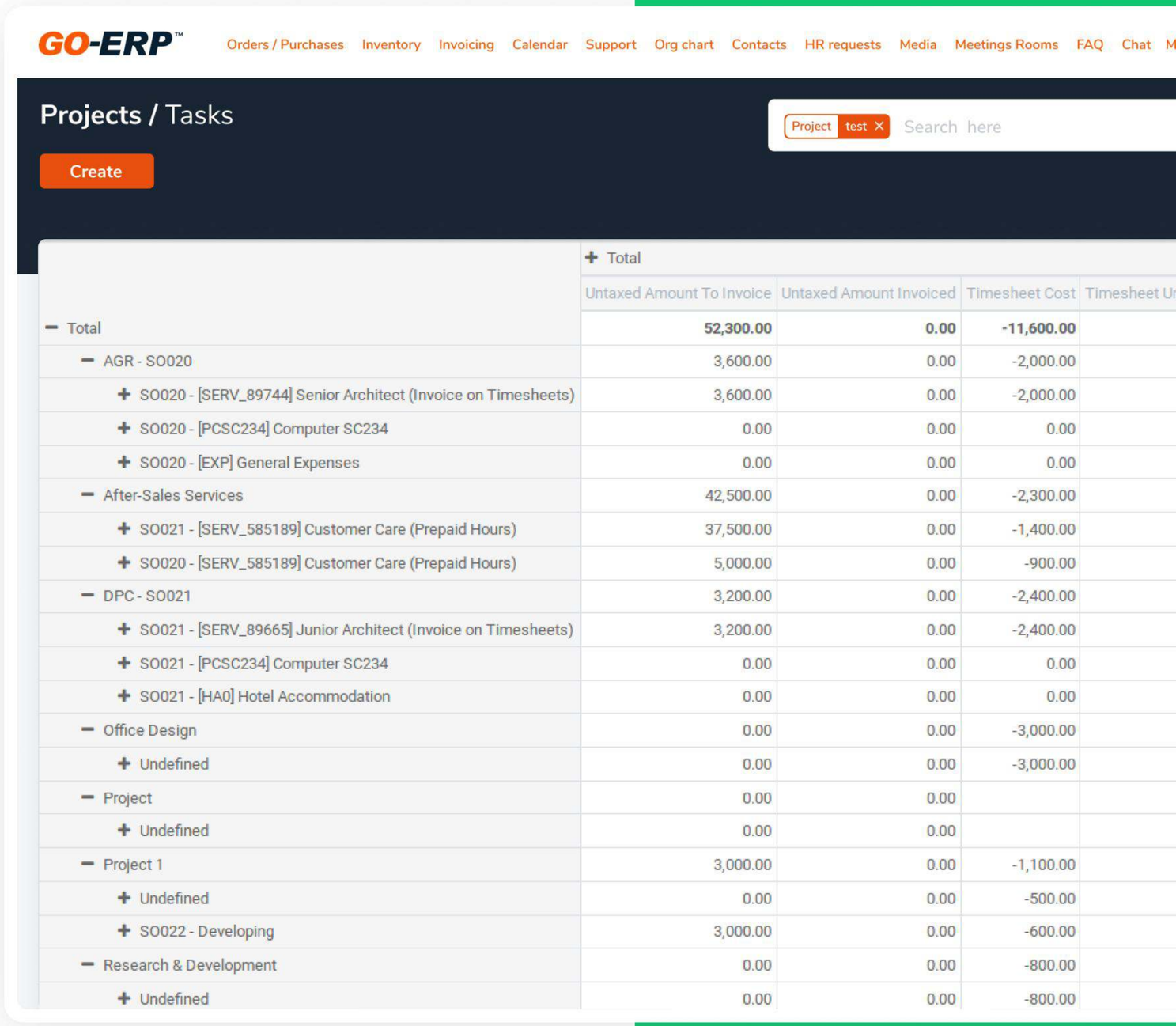






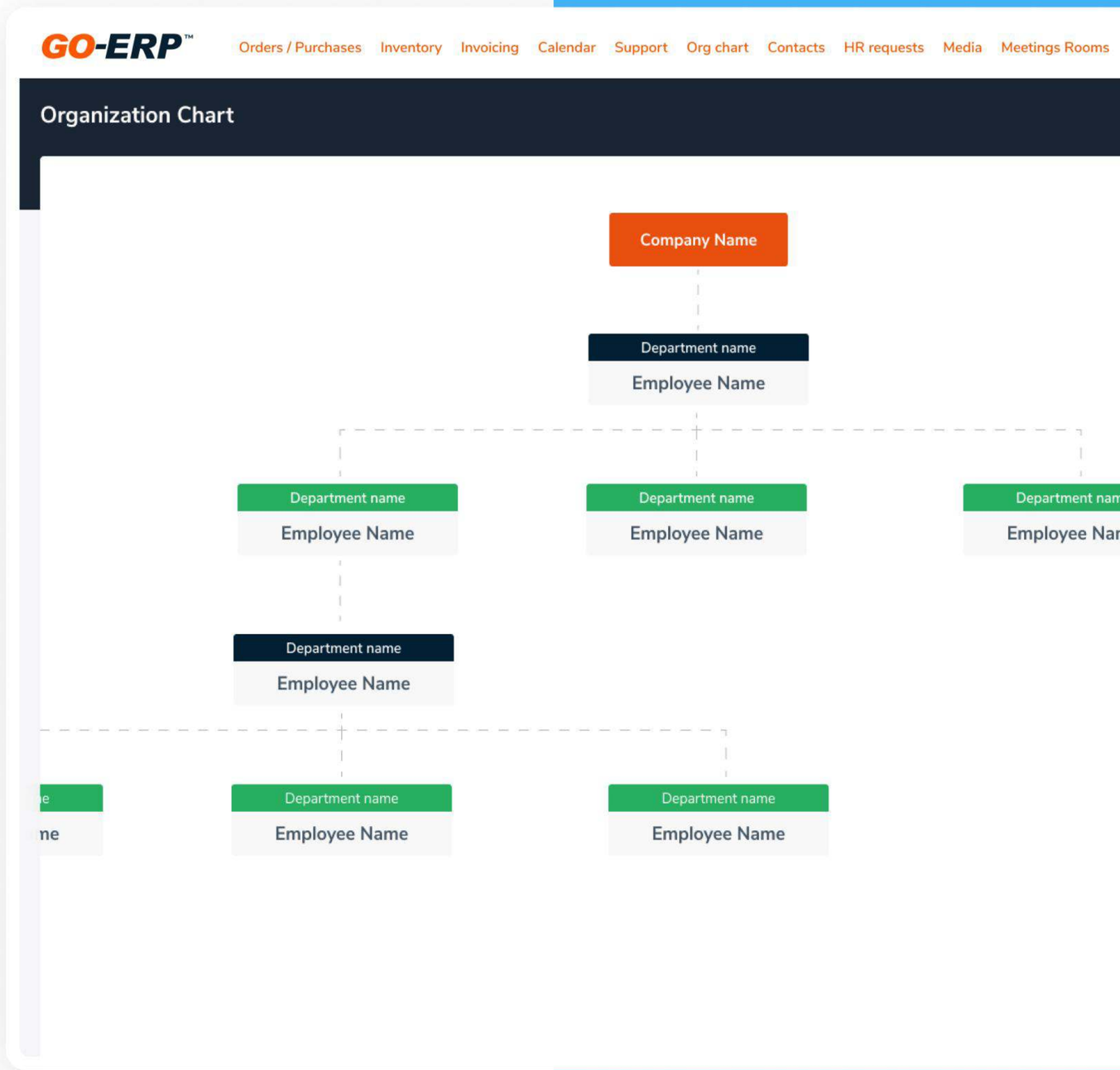
OTHER MODULES

- **Marketing Automation**
- **Timesheet**
- **Product Lifecycle Management**



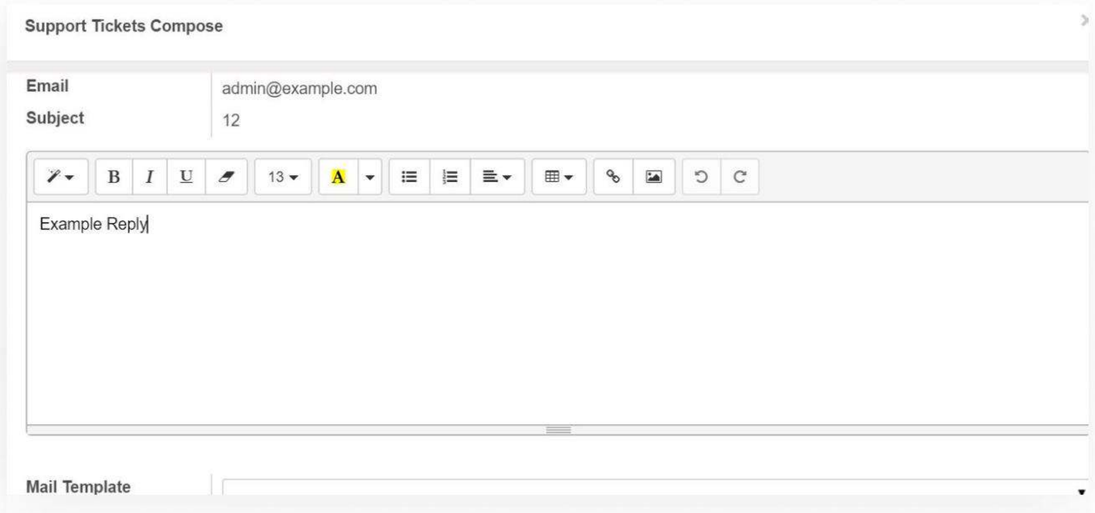
OPERATIONS

With the feature to generate quick reports in GO-ERP, it is easier for **decision makers** to focus on their other important **works productively**. The comprehensive reports make it convenient for the decision makers to identify **the key factors**. **Personalization feature** of GO-ERP allows what **reports or graphs** you want to keep on your dashboard.



HELPDESK MANAGEMENT SYSTEM

A comprehensive module for easy resolution of tickets by users

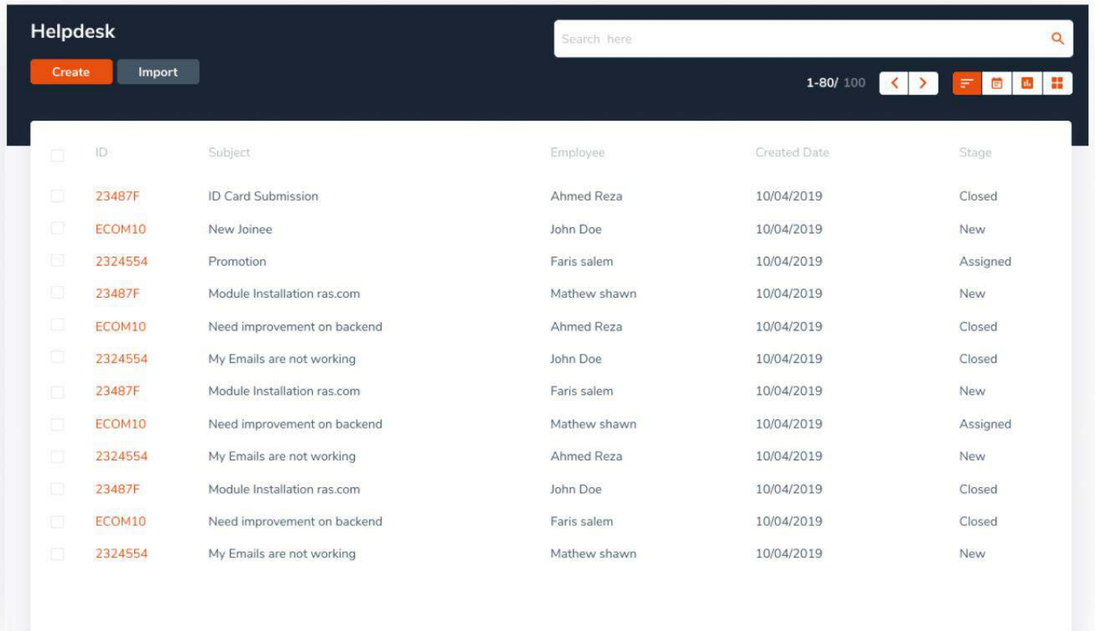


User Friendly Interface

It provides a user friendly interface to interact with the customers and business clients.
Making business is made easier with the e-ticket system.

Provide Help Desk Support

Providing the necessary support for customers improves your business. It is essential to provide all the information for the stakeholders. The help-desk support system provides a ticket number for each enquiry received. A required follow up action is generated and updates the data with the enquiries cleared and the number of pending enquiries.



Issue Ticket Numbers for Queries

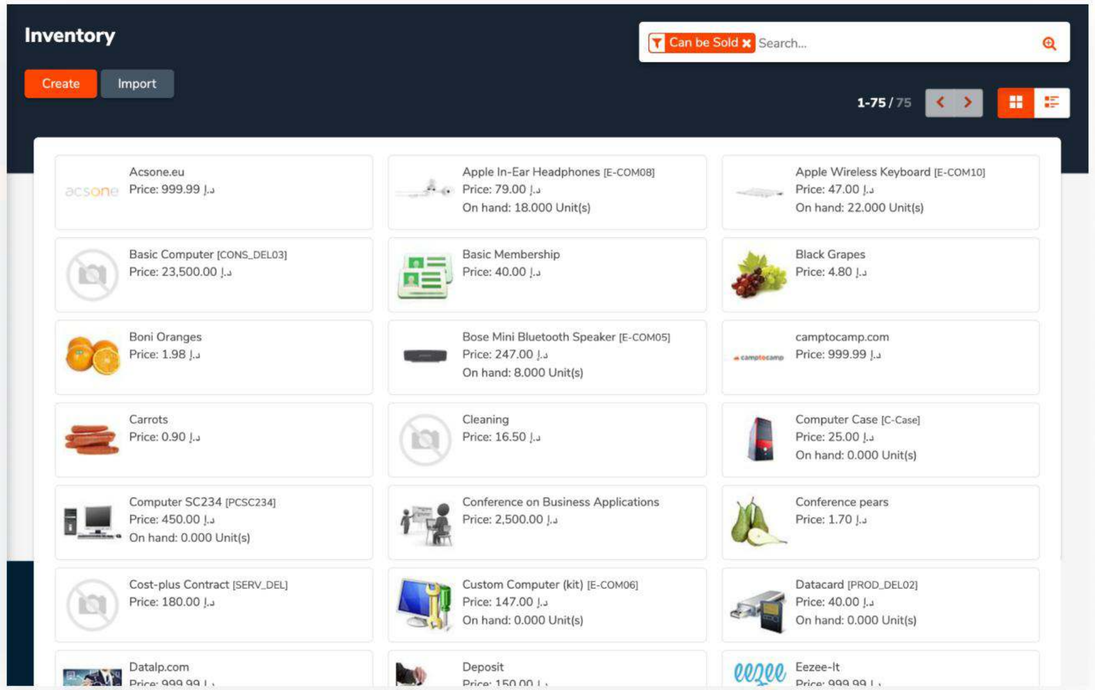
Once the enquiry is successfully answered, it automatically generates the successful completed status of the enquiry along with its ticket number. Thus it facilitates large volumes of questions promptly and efficiently and creates data for future research and development.

INVENTORY MANAGEMENT

Using this module, you get to enjoy full-time warehouse orderliness

Improved Inventory Processes

The GO-ERP makes it easy to have the highly effective double entry system for recording the inventory. It helps you with the latest state of the art technology for optimum maintenance of the inventory and stock reports. It facilitates a smart way of accessing and updating the inventory data irrespective of place and time.

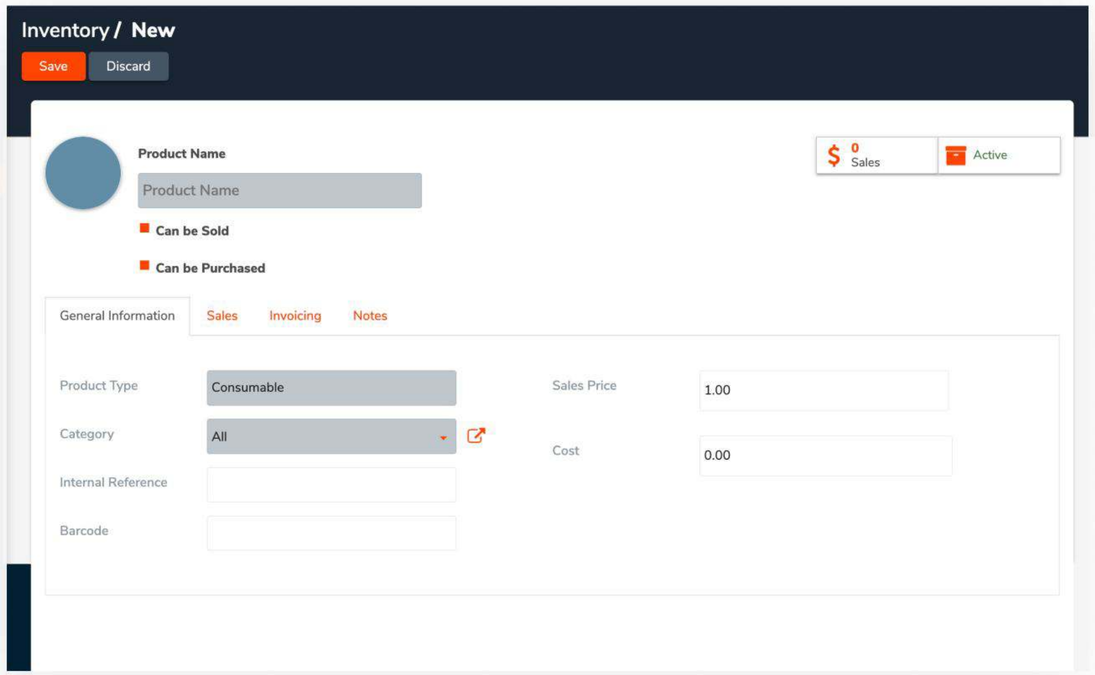


Effective Inventory Management

The GO-ERP Solutions makes it easy to maintain sufficient stock all the time. It avoids unnecessary holding of the stocks beyond the usual requirements. At the same time, it ensures to have minimum stock levels all the time without causing any delays to the production department.

Easy Online Tracking

With the sophisticated GO-ERP, it is easy to monitor every transaction, whether it is sales or purchase. It enables easy tracking of any order anytime that is within the supply chain of your business.



ORGANIZATIONAL CHART

The Organization enables you to see the hierarchy in the organization in a visual format.

- **Creates the organization chart easily**

  Automatically set your organization's workflow chart in an ascending order.

- **Provides options to minimize and to maximize**

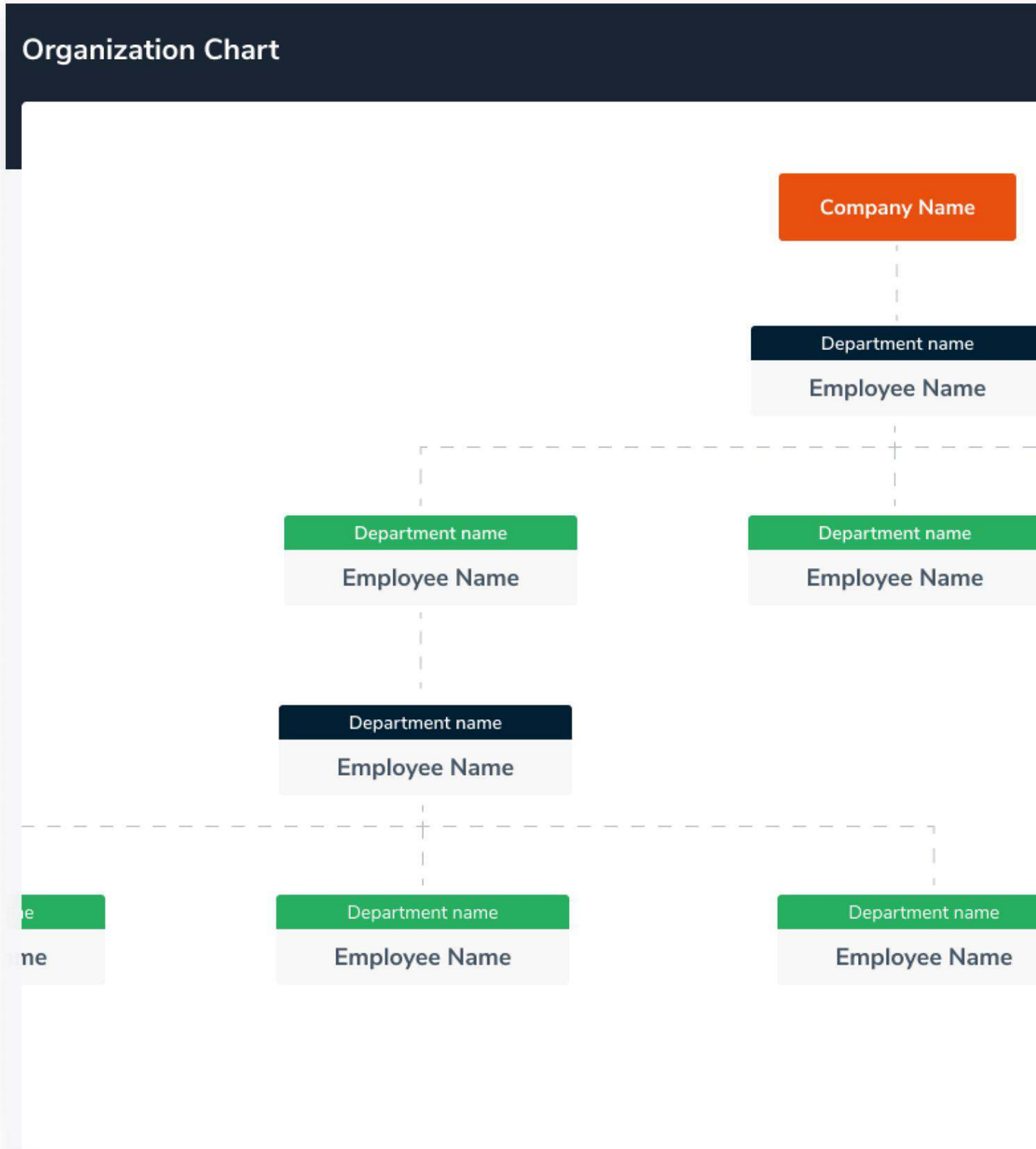
  Resize your chart with the direction buttons.

- **Facilitates drag and drop option to understand a particular position**

  Just drag node to the required location and drop to confirm the location you selected.

- **Select layout**

  Switch between vertical or horizontal structure by pressing buttons.



HUMAN RESOURCE MANAGEMENT

Fully integrated module for HR request management

Regular Performance Reviews

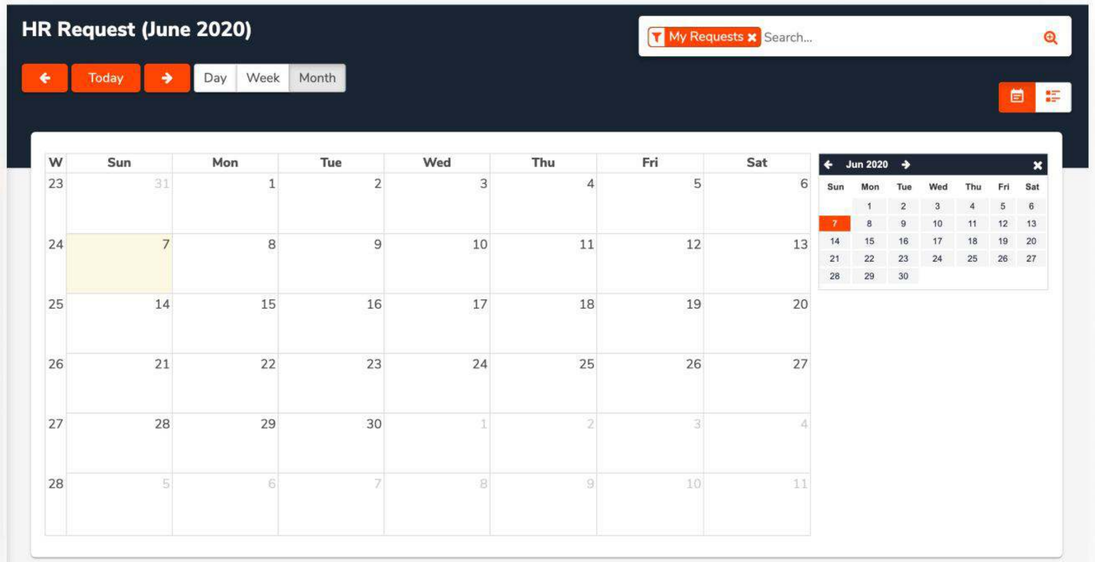
Regular performance reviews will motivate the employees to perform better for the growth of the organization.
GO-ERP provides you with the updated data at frequent intervals to plan the human resources of your business.

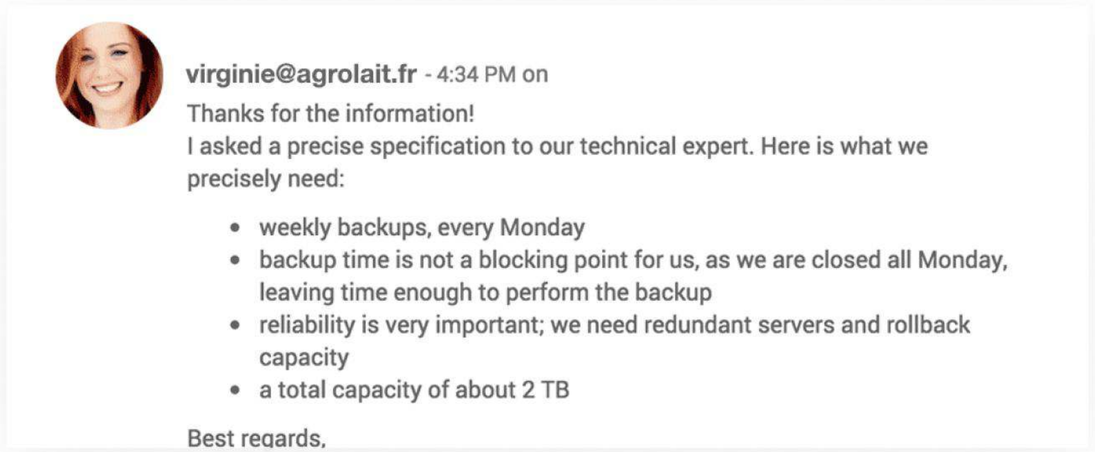
Regular Surveys to get feedback

Knowing how your workers feel about the processes of the organization plays an important role in making it effective. It facilitates easy customization of the surveys and to get accurate reports. It helps in planning your HR policies for the employees. It also enables you to generate a new survey within a minute by making a few changes to the previous questionnaire.

Interviews with specific persons

With GO-ERP, it is easy to fix interview appointments with certain people from whom you want specific inputs for decision making. The organization chart provides a clear picture of who has to report to whom. You can also choose specific people to respond to the surveys you have created.

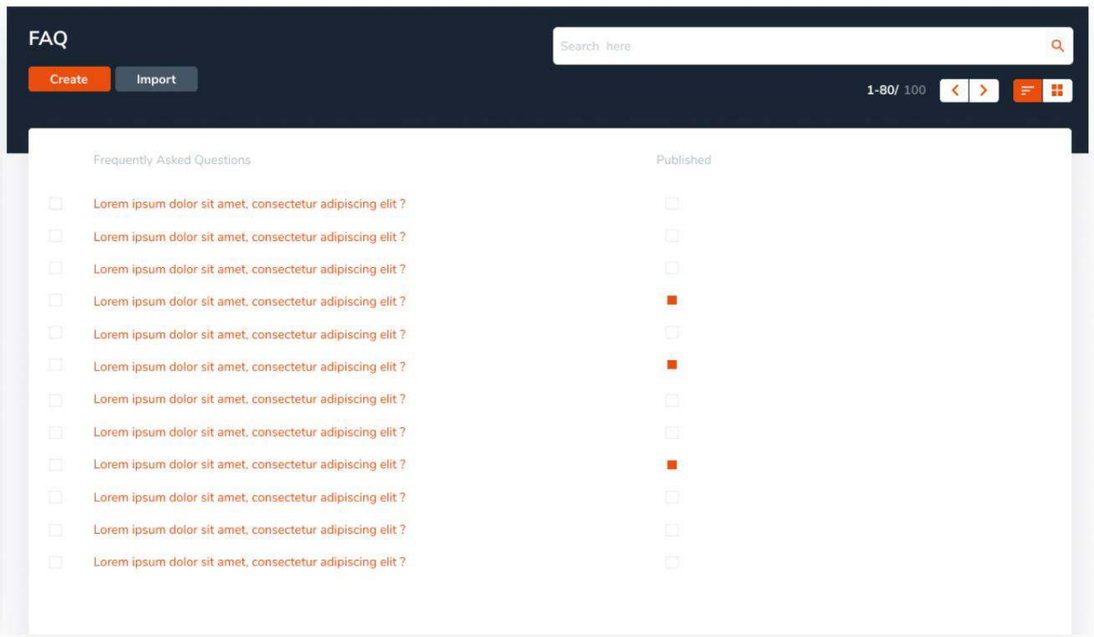




FAQ

With an active link, you can monitor FAQs as they come in and share them with group members

- **Provides a list of frequently asked questions**
- **Provides an easy interface to ask questions**
- **Permits a search option for knowing the answer for a particular question**
- **Categorizes the FAQs**
- **Provides links for each document for downloading**



EMPLOYEE LEAVE MANAGEMENT

Employee holiday and leave management module

Monitor Employee Attendance

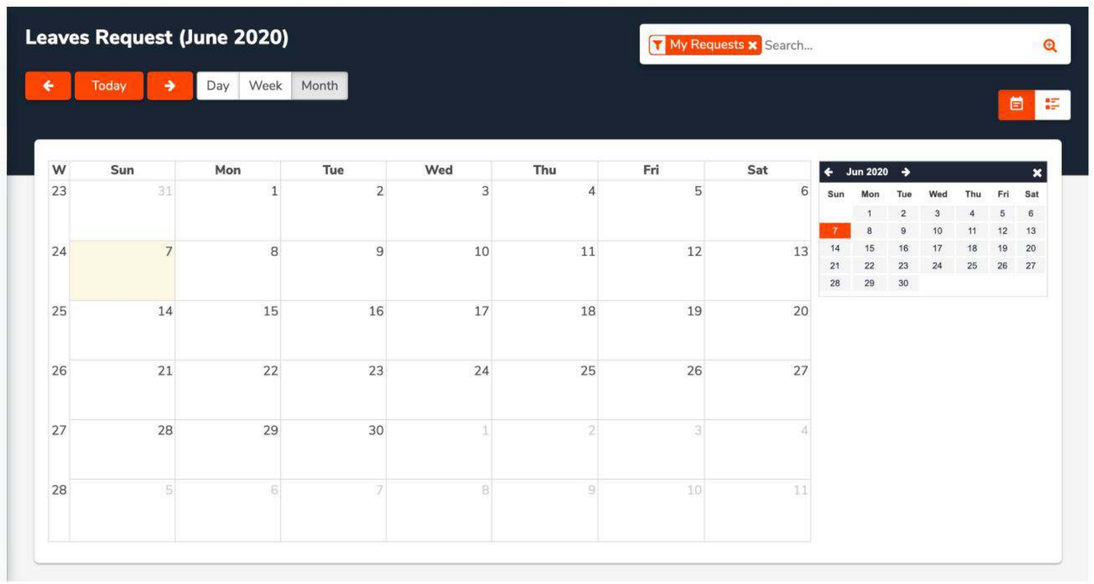
It facilitates easy tracking of the employee attendance and to know who is working and who is on leave on any day.

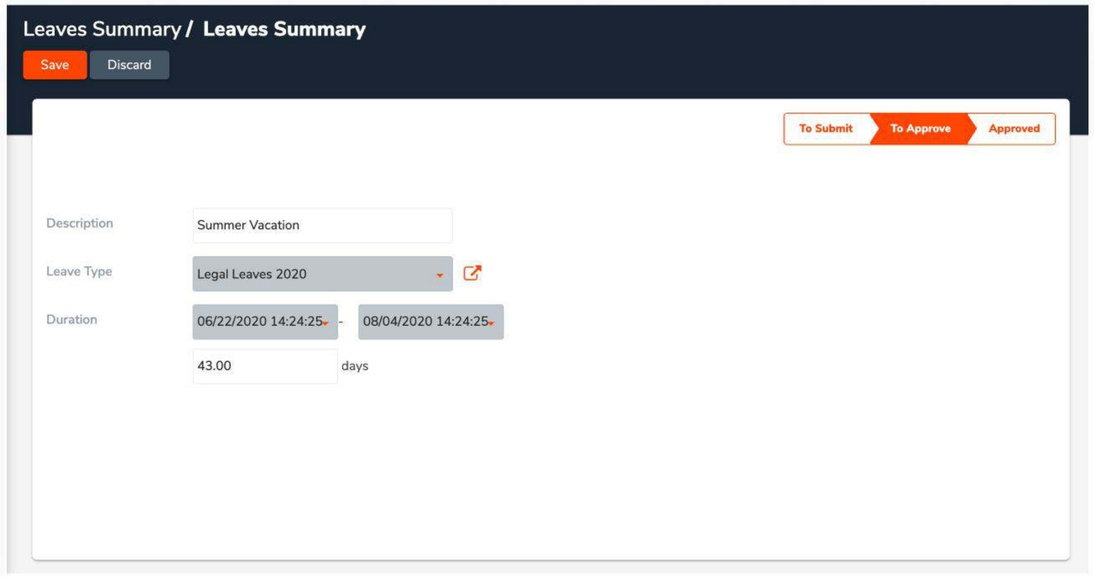
Leave Permissions

With a simple mouse click, it is possible to grant permission for leave or decline the same. The system offers lots of flexibility and convenience for monitoring leave management.

Generate Reports

Tracking the leave records of the employees has never been easier. It generates reports on the employee leaves with the details of leaves availed and available leaves. Employees can apply for leave easily using the system.



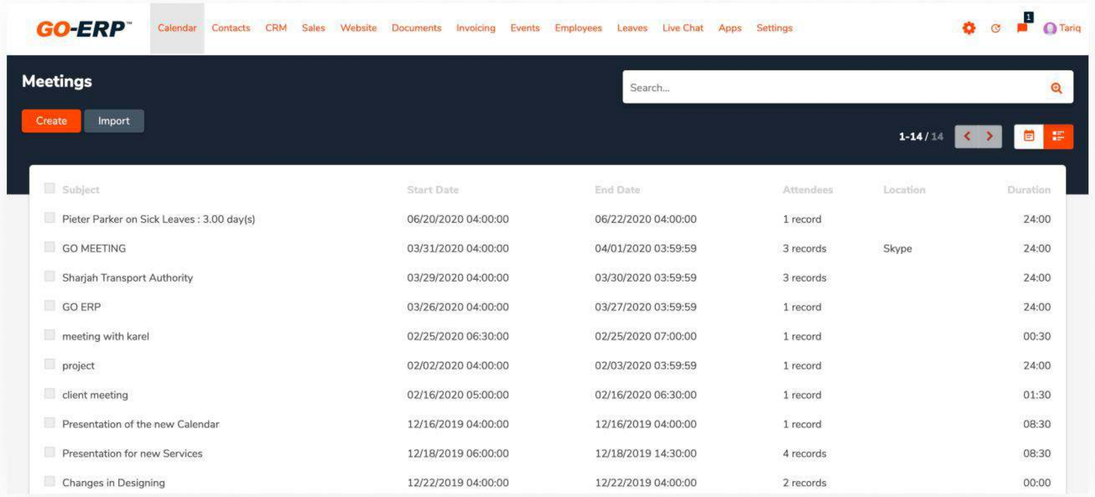


MEETING ROOM

Manage meeting room; keep tabs on reservations and maintenance

Manage reservations

It facilitates the management of every resource of the organization including the Meeting Room. You can easily track the booked slots and the free slots available for conducting meetings.



Comprehensive Calendar

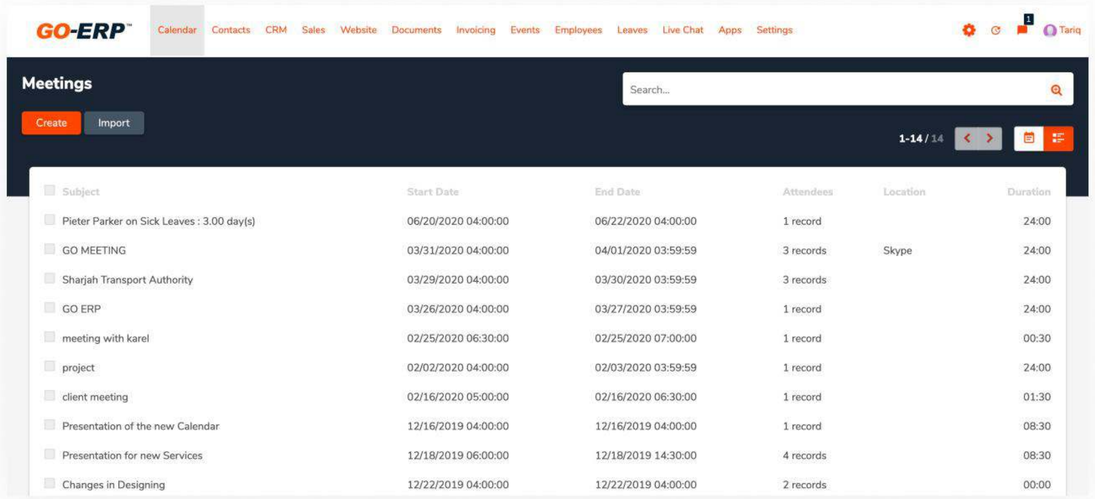
It facilitates easy integration of your Google Calendar and Gmail. GO-ERP updates all the scheduled meetings with the agenda automatically. It shows the available time slots for giving appointments and doing your work.

MEETING ROOM

Full featured meeting room management and its booking

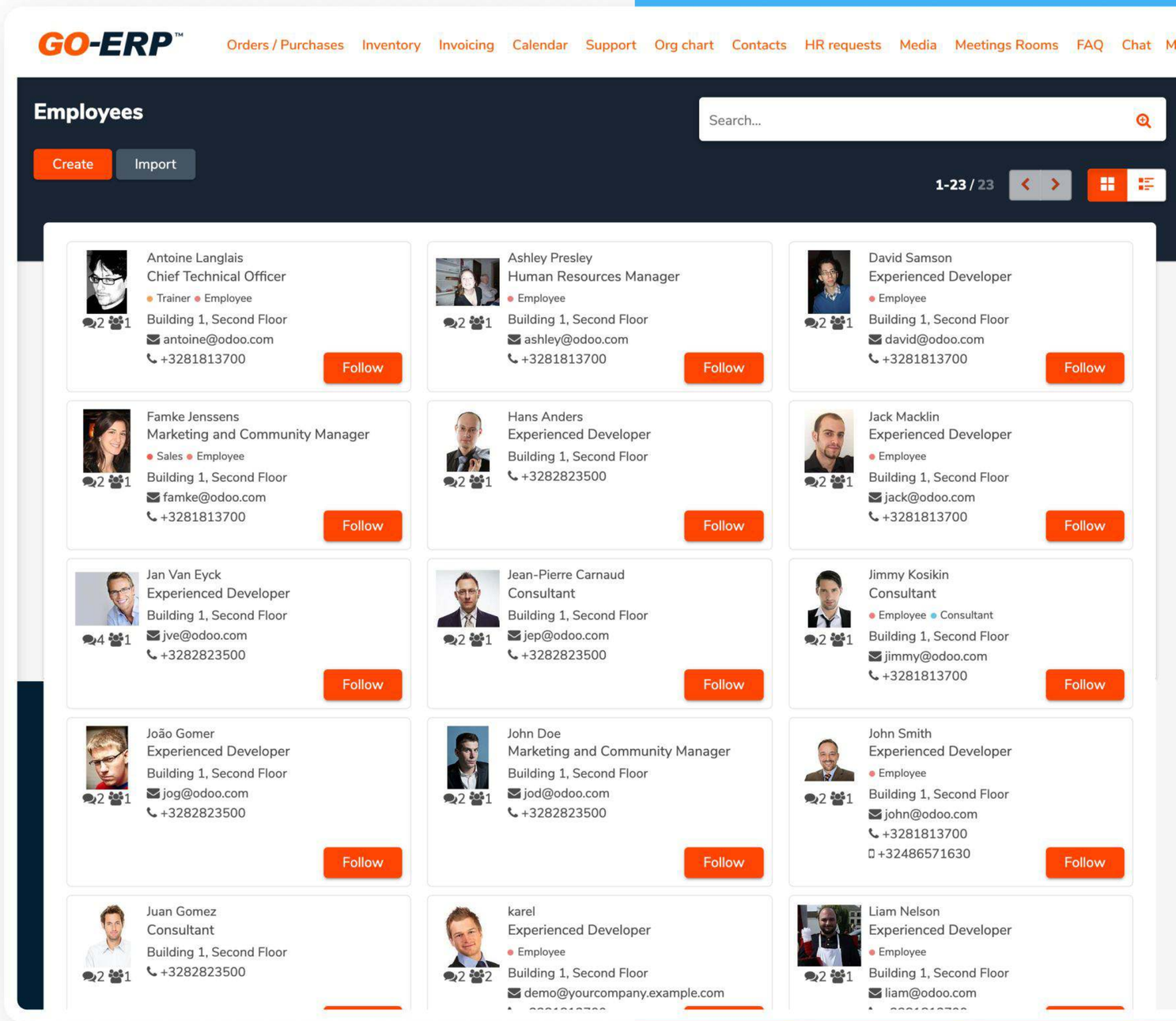
- **Reschedule the meetings/ appointments**

  It offers a lot of flexibility in rescheduling your meetings and appointments and updates the same with the respective people concerned.



OTHER MODULES

- Manufacturing
- Maintenance
- Quality Control
- Inventory
- Purchase
- Email Marketing
- Appointment Scheduling
- Shipping Integrations (DHL, UPS, etc.)
- Recruitment
- Appraisal
- Equipment



CONTACT

GO-GULF CUSTOM DEVELOPMENT
HEAD OFFICE

Dubai, UAE
Sheikh Zayed Road,
Latifa Towers

M +971 50 668 3114, +971 58 227 0945
T +971 4 282 2203
E office@go-globe.com
W go-globe.com

GO-GLOBE Ltd.
EUROPE OFFICE

Prague, Czech Republic

M +420 608 866 860
E office@go-globe.com
W go-globe.com

GO-GLOBE.COM
INTERNATIONAL [SALES OFFICES]

Bahrain
China
Czeck Republic
Hong Kong
Kuwait
Oman
Qatar
Saudi Arabia


TURKEY
SYRIA
IRAQ
IRAN
AFGHANISTAN
Islamabad
PAKISTAN
New Delhi
CHINA
ALGERIA
LIBYA
EGYPT
SAUDI ARABIA
OMAN
INDIA
BURMA
MALI
NIGER
CHAD
SUDAN
YEMEN
Arabian Sea
NIGERIA
ETHIOPIA
SOMALIA
THAILAND
MALDIVES
SRI LANKA
DEMOCRATIC REPUBLIC OF THE CONGO
UGANDA
KENYA
TANZANIA
ANGOLA
ZAMBIA
MOZAMBIQUE
ZIMBABWE
MADAGASCAR
INDIAN OCEAN